Hospitality Experience

2.214

CONXTECH

conxtech.com



The Structural Steel Building System That is Simply Faster, Simply Safer & Simply Proven.

ConXtech[®] is a building technology company that offers an innovative, mass customizable, structural steel framing system. Often referred to as a "Full-Scale Erector Set," ConXtech enables rapid design and delivery of robust, yet affordable steel structures that meet even the most demanding seismic design and building code requirements. ConXtech provides both fabrication and erection services and has access to a global network of ConXtech Fabricators & Erectors.

For nearly two decades, ConXtech has teamed with high-profile clients to design and deliver innovative structures that improve safety and accelerate schedules while reducing Total Installed Costs (TIC).

We Are ConXtech: This is Our Story - Video Link





Selma Tommie Hotel

9 story a commercial building consists of 212 Hotel guest room with ground floor courtyard, roof top pool and roof deck and 173 parking stalls Selma Tommie hotel is an XR200 project with 560 nodes and 450 ton of steel.

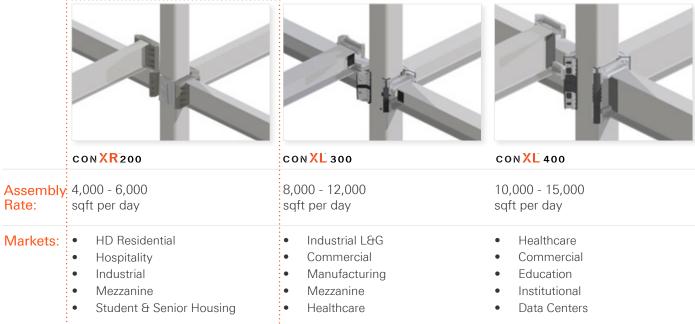


The ConX team supported Integrated Project Delivery and 100% Building Information Modeling integration amongst project trades. The design met requirements for a USGBC LEED Silver Rating.

System for Hospitality Projects:

ConXtech offers a variety of approaches for the Hospitality sector. The first is our SMF (Special Moment Frame) option. The second is our hybrid approach that combines our FMC (Flexible Moment Connection) with standard bracing. Depending on the location, building demands, and specifications, ConXtech will offer the most efficient, highest-performing, and cost-effective structure to meet our clients' needs. In both instances, speed to market is our superpower.

ConXtech Systems & Primary Markets



Turnkey Approach





Design

- In-House professional engineering capacity offers robust design-assist support from concept though plan check
- Standardized connection design allows engineers to focus on other critical path items

Fabricate



Specialized fixturing = fewer defects

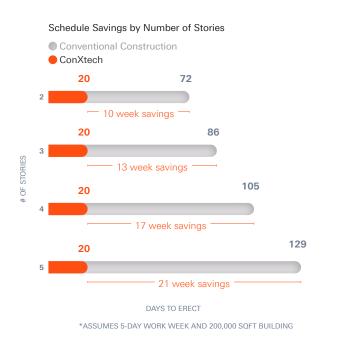
- Reduced inspection costs
- High-Accuracy fabrication vields precision fit in the field
- Flexible fabrication capabilities across multiple locations

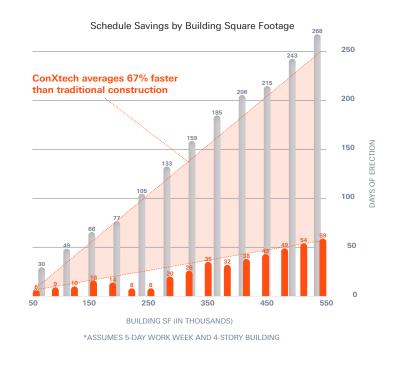
Erect

- 2x 5x faster assembly than other construction methods
- 50% reduction of field labor for "assembly" of structure
- Reduced risk for client
- Rapid turn-over of critical path

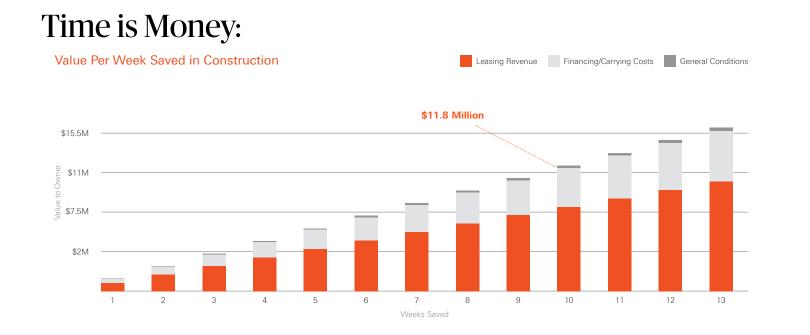
ConXtech vs. Conventional

- Magnitude of savings is proportionate to magnitude of project
- On average, Conxtech is 67% faster

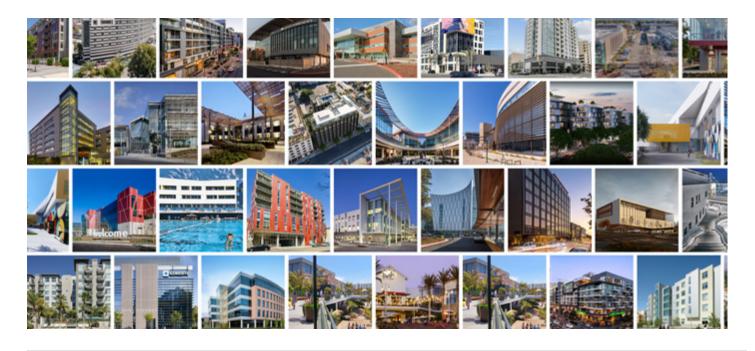




The economic impact of these schedule savings is substantial. On a recently constructed data center project, one client analyzed the economic benefit of using ConXtech on his project.



Unlimited Design and Engineering Possibilities



Why ConXtech is Faster

Streamline method of erection Built-up is Built-in

Traditional

Multiple people per joint in precarious positions



Billboard/X-tree Installation speeds assembly time

Traditional

Tiered Erection – mired in redundancy



No lost time to inspections, testing and reworking

Traditional

Field weld testing/inspection leading to re-work



CONXTECH



Conxtech

Work out of man-basket, only one person needed at joint to easily lower and lock into place (not even one man...only one hand)





Conxtech

Billboarding – instant stability +fewer "at risk" hours onsite



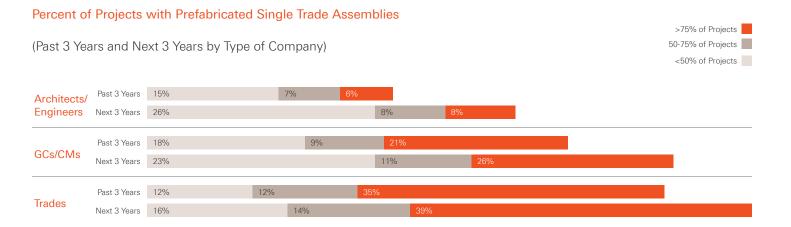


Conxtech

ConX simplifies inspection



ConXtech: A Unique Accelerator in the Structural Engineer's Toolkit



Prefabricated and modular methods of construction are not new, but their use is surging across the global construction sector. Global markets have experienced a significant uptick in demand for everything from pre-manufactured assemblies to volumetric modular apartments built offsite. Real estate developers are driving much of the sector's growth, hoping to achieve faster construction schedules that produce earlier revenue and lower overall carrying costs. In their 2019 report, Modular construction: From projects to products, McKinsey researchers brought wide attention to the positive impacts of offsite construction manufacturing – finding that certain forms have a consistent track record of accelerating project timelines by 20% to 50%. Offsite constructed systems range from prefabricated roof trusses to fully-finished, factory-built housing units, and the use of such systems is on the rise. In a report published by Dodge Data & Analytics, Prefabrication and Modular Construction 2020, 31% of engineers and architects, and 58% of general contractors reported that using some form of prefabrication meaningfully improved overall project timelines. Almost 70% of architects and general contractors in the Dodge study anticipated specifying single-trade prefabrication over the next 3 years.

In addition to project schedule acceleration, moving complex building assemblies into a controlled factory environment promotes improved safety, sustainability, and quality metrics.

AISC Pre-Qualified



Technical Summary

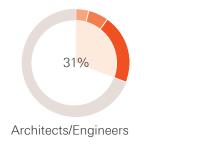
ConXtech's ConXL connection has been through a rigorous qualification review process conducted by the AISC 358 - Connection Pre-qualification Review Panel (CPRP). ConXL was approved through this process and has been incorporated as Chapter 10 in the 2010 AISC 358 code book, Pre-qualified Connections for Special and Intermediate Steel Moment Frames for Seismic Applications.

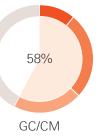
ConXtech completed six successful tests of its moment connection for the CPRP under the unprecedented bi-axial test protocol which subjected the ConXL connection to the typical Seismic Provisions cyclic loading while simultaneously subjecting the connection to a constant orthogonal load equal to 100% of the probable maximum moment (Mpr) of the primary beams. No other steel framing connection has been subjected to this type of loading as the ConXtech connections are the only standard bi-axial steel moment connections in the market today.

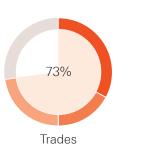
AISC's CPRP reviews connection test data and pre-qualifies connections in accordance with the AISC Seismic Provisions. The connections that gain approval of the AISC CPRP reviews are considered a pre-qualified connection standard. A moment connection pre-qualified by the AISC CPRP provides the most recognized and direct method of satisfying the Seismic Provision's conformance demonstration requirements for SMF and IMF connections and simplifies the project approval process for this class of buildings.

Impact of Prefabrication on Project Schedule Performance

(Percentages Reporting Each of Three Levels of Improvement)





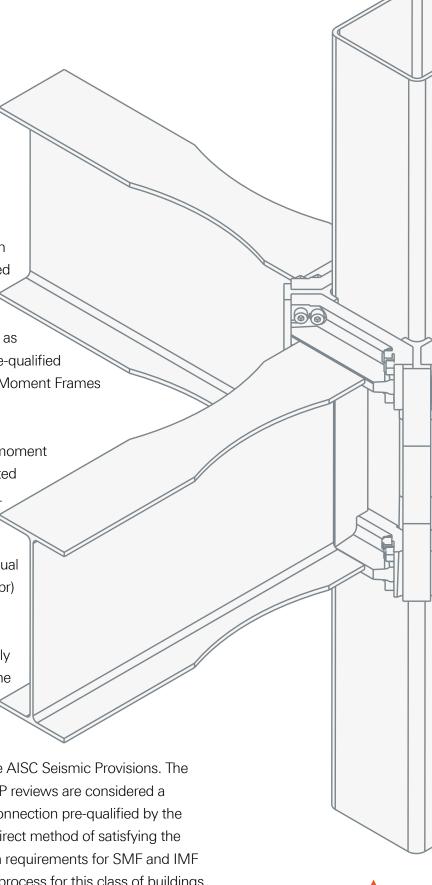


CONXTECH

Decreased by >10%

Decreased 5-10%

Decreased < 5%





Is an AISC Prequalified Connection for Special and Intermediate Steel Moment Frames for Seismic Applications

General Contractor Partnerships

Great partnerships always make a difference.

The relationship between general contractors and subcontractors is one of the most important factors in the success of any construction project. When these two parties work together effectively, they can deliver high-quality projects on time and within budget. When these two parties communicate effectively and respect each other's expertise, it creates a more collaborative and supportive environment. This can lead to better decisionmaking, problem-solving, and overall project outcomes.

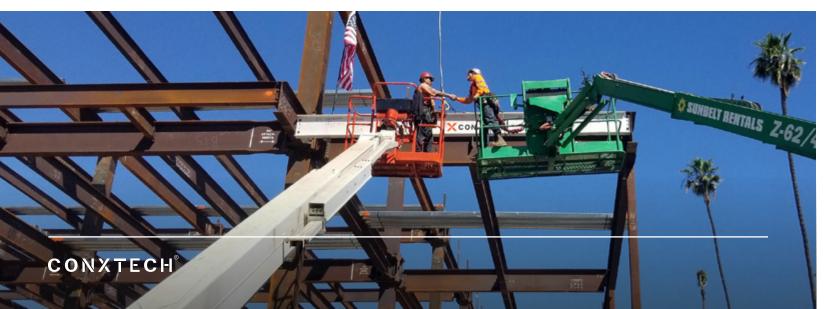
Conxtech has been working with some of the most influential national GC's for over 20 years. These relationships are built on trust, respect, and a shared commitment to quality and customer satisfaction.

A few Selected Conxtech GC Partnerships

With extensive experience working on numerous high-profile projects, Conxtech and our GC partners are able to collaborate more effectively, developing new and innovative ways to build more efficiently and sustainably.

These established relationships are essential to the success on construction projects. We build our relationships by being clear about expectations, communicating regularly, being fair and honest, and respecting each other's expertise and experience. We wouldn't be where we are today without the trust and confidence we've built with all of these highly regarded general contracting firms.





Recoverable and Recyclable

Steel's supply chain is truly circular. Instead of going to the landfill or an incinerator, decommissioned bridges and buildings go right back to the mill to become new steel again and again.

- Did you know that steel is one of the most recycled building materials in the construction industry?
- Any steel product, including structural steel that reach the end of its lifecycle or are no longer needed, is 100% recyclable.
- Any steel decks, steel joists, steel beams, or steel doors can be recycled and used again.
- And not only can it be recycled, but it can be recycled into a completely different product.
- Steel is often chosen as a building material for its strength and durability, but more and more people choose it now because of its sustainability. • More than 60 million tons of steel are recycled every year in the U.S.
- alone.
- Globally that number increases by almost ten times. It's the most recycled material.

The American Institute of Steel Construction estimates that 98% of structural steel from demolished buildings is recovered and recycled into new steel products. As such, domestically produced structural steel, which comes from electric arc furnace (EAF) mills, boasts a recycled content of 93%, according to a UL-verified Environmental Product Declaration (EPD) authored by the AISC in 2016. "A car door, a steel beam, a shipping container, or an old refrigerator could be sold as scrap and turned into a steel wide-flange beam that goes into a new skyscraper" according to the declaration.



Factory & Jobsite Integration

Benefits

Increased Labor Productivity

Less Waste

Highly Skilled Workforce

Improved Jobsite Efficiency

Quality Control

Advanced Technology

End-to-end LEAN process, from manufacturing through erection.

Shifting labor from the jobsite to the factory.

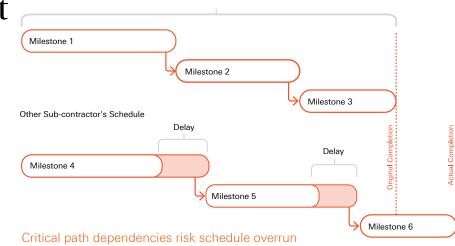
Extending factory precision to the jobsite

Onsite

Source: McGraw Hill

Critical Path Impact

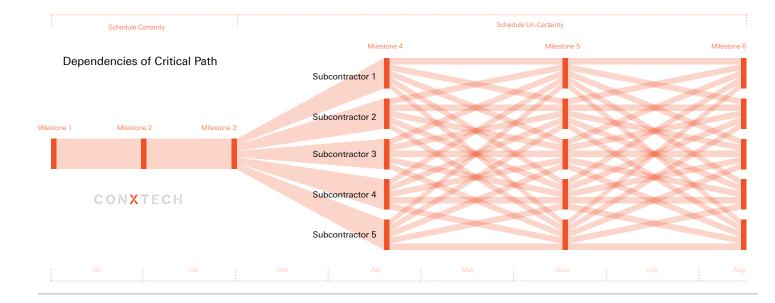
- ConXtech impacts critical path directly
- We are the only subcontractor that can reliably claim schedule savings
- Following the completion of ConXtech's scope, multiple subcontractors begin working simultaneously effecting each others' critical path



ConXtech Schedule

Labor Productivity Increases by 30% on Offsite Projects

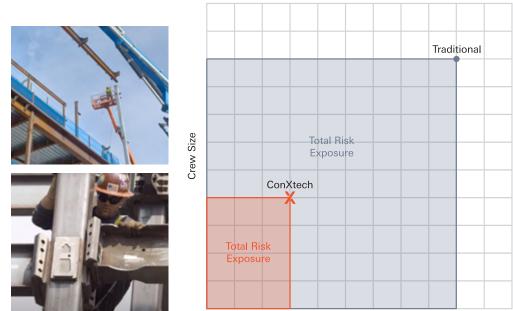
Offsite



Safer Steel Erection Sequencing

- Crew works out of baskets, not walking the steel
- Beams drop into place less than 6 secs
- Smaller crew size + less labor hours = Less exposure to risk
- Less craft labor on the jobsite for a shorter duration leads to better safety outcomes



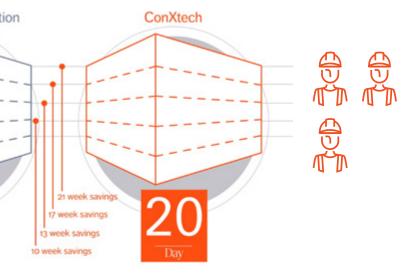


Conventional Construction

Industry leading interstate EMR

ConXtech's riggers and connectors work from the safety of high reach mobile work platforms operating in delineated fall hazard exclusion areas, enabling them to quickly and safely move from work point to work point.

Total Labor Hours







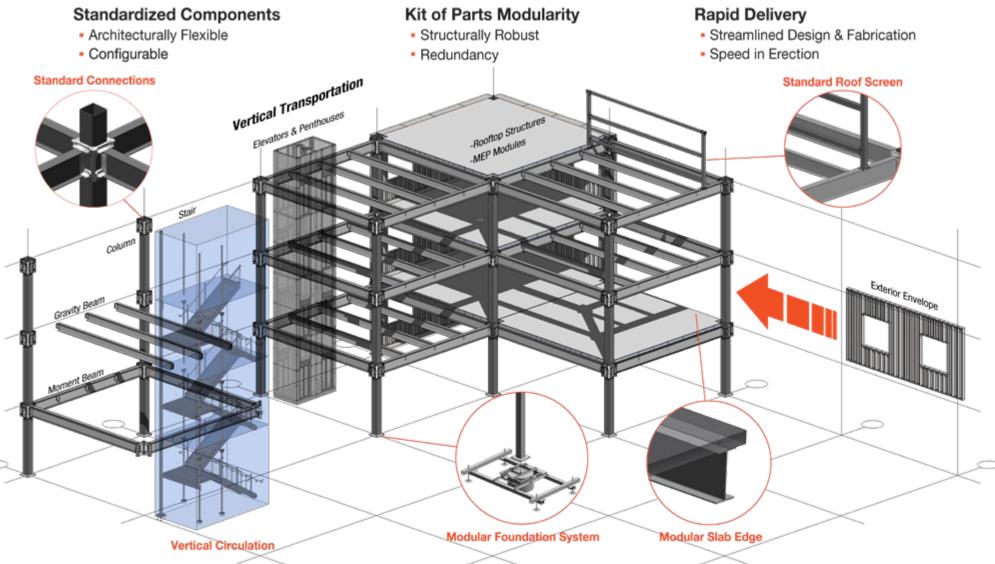
Structural Steel Systems Made Fast

System of Systems

ConXtech's mass-customizable structural steel Flexible Modular Building System is made up of standard connections and used to organize and support other modular systems or assemblies. This not only applies in the built environment, but also in the digital environment during design, using standardized modular connections and interfaces – creating a "System of Systems" which enables simple integration of other modular parts.

Scope provided:

- ConX Beam Assemblies
- ConX Column Assemblies
- ConX Collar Assemblies
- ConX Standard Egress Stairs
- ConX Elevator Support Steel
- ConX Edge Closure
- MEP Integration
- Exterior Skin System Integration
- Decking



Repeatable, rapidly deployed, building erection of Hospitality and High Density Residential Projects anywhere in the Continental US.

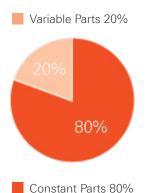
Kit of Parts

Due to the repeatability of the system, our standard kit of parts offer consistency throughout yet allow for site specific customization of the lateral force resisting system as required.

Kit of Parts

80%-90% =constant 10%-20% =variable

- Seismic Lateral Bracing/System
- Non-Seismic Lateral Bracing



Prototype Constant Part List:

- Gravity framing & connections
- Moment Connections
- Decking
- **Base Plates**
- Anchor Rods
- Clips, angles and other small parts
- Galvanized roof dunnage
- Galvanized roof screens
- Egress Stairs
- Elevator support steel

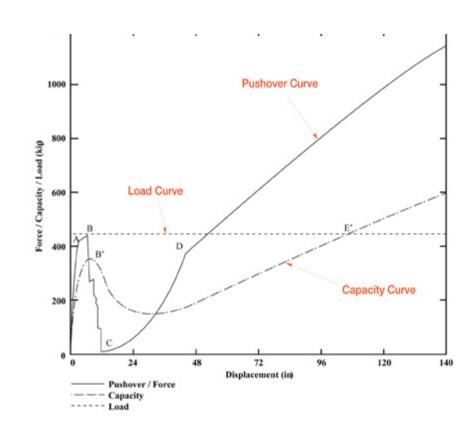
Virtually Indestructible Connection

The high strength steel box columns filled with concrete provide both local blast resistance and increased fire protection. Taken together with the forged collar assemblies wrapping around the joint that house the eight high strength bolts per flange, the Bi-axial frame has the ability to resist damage without brittle failure due to its vigorous strength and toughness.

Full scale testing of the connections limit states have shown that the bolts, collar assemblies, column panel zones, and connecting welds remain essentially elastic for all of the beam sizes in the ConXtech inventory, making the connection virtually indestructible.

"The ConXtech systems are ideal for building applications that must be designed to resist progressive collapse resulting from vehicle impact, incendiary or explosive attack."

Source: Ronald O. Hamburger, S.E. Senior Principal, Simpson Gumpertz & Heger, Inc.

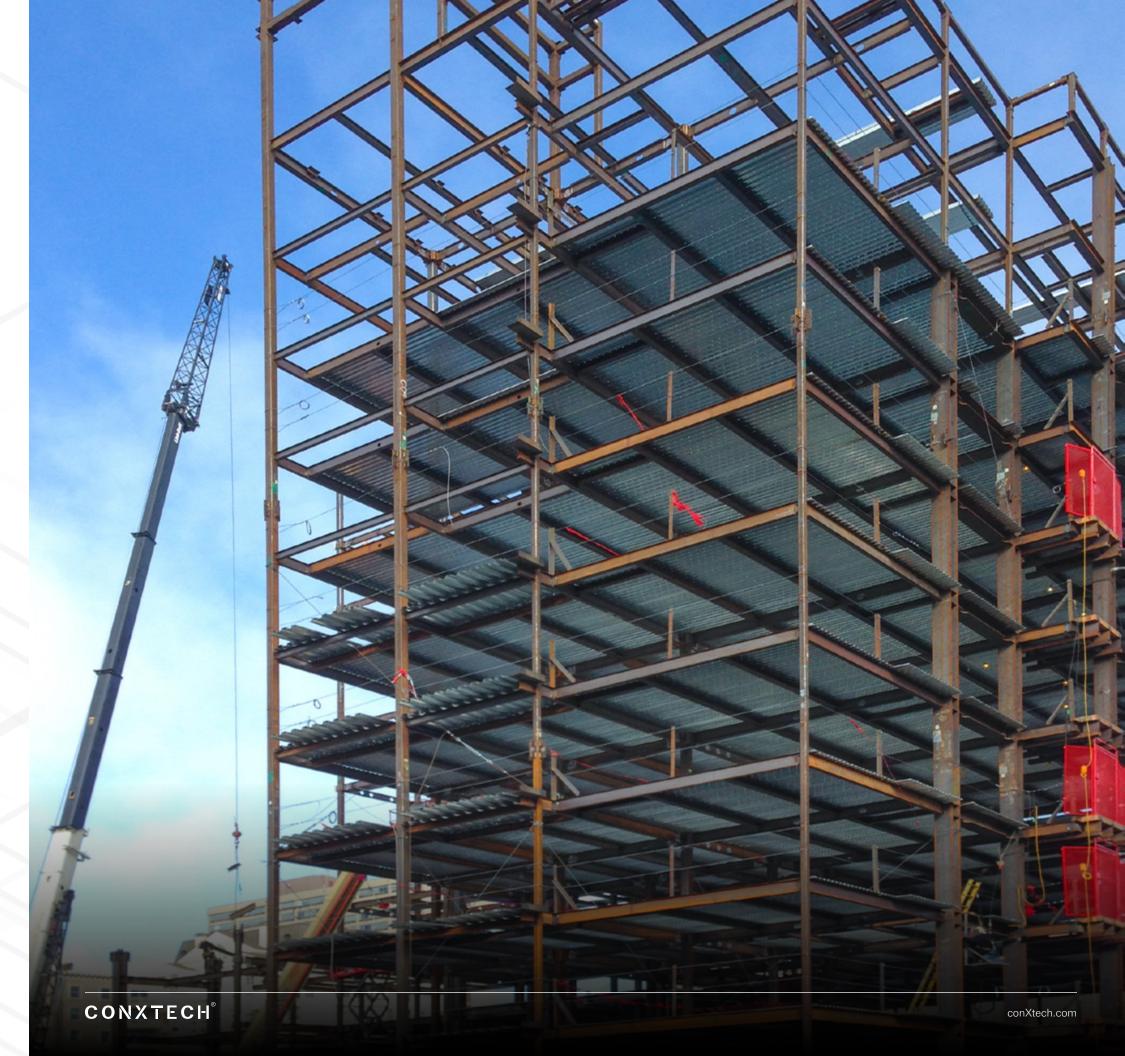


In addition to the obvious suitability for resistance to progressive collapse through the multiple alternate paths provided by ConXtech framing, the connections are also ideal for the two other UFC design approaches.

Tie force provisions are accommodated by the moment beams without the addition of reinforcing in the slab as the connection will support centenary tie forces after the collapse of the plastic hinge through tension acting through the remaining flange and its collar assembly.

A typical pushover curve for a ductile moment connection shows that immediately after the inelastic rotational capacity of the beam has been exceeded, the connection begins to pick up load due to catenary, or cable action.

Hospitality Experience



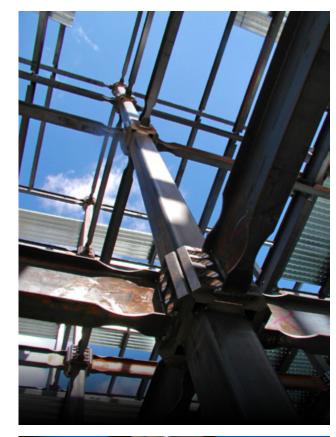
Hospitality Experience

ConXtech's XR200 system is an ideal structural solution for High Densitey Residential and Hospitality applications offering accelerated installation schedules as well as simplified layout and future programmability.

Schedule	 2x-5x faster than conventional steel and concrete Accelerated schedule from concept through construction Accelerated approvals
Safety	 50% reduction in field labor- fewer "at-risk" hours "Lower and locking" connection provide instant stability and alignment prior to bolt-up Erection done from aerial baskets Precision fabrication translates to repeatable standard work and perfect fit in field
Cost	 Up to 10% lower structural system cost vs conventional steel (incl savings in GC/GRs) depending on region Reduced carrying costs and interest reserves required for development financing Easy integration of other trades due to standard, modular componentry
Asset Value	 Increased schedule leads to faster occupancy Safer, higher performance facilities Lower overall risk and greater predictability due to systems approach Reduced Noise, on-site waste, and disruption to neighboring facilities Flexible structural system is easy to customize
Use Cases	 Projects that are schedule driven: "WE WILL GIVE YOU A MONTH!" Projects that require schedule certainty: "CONXTECH HAS NOT MISSED A SCHEDULE EVER" Projects that require pricing certainty: "AS A MODULAR SYSTEM WE CAN GIVE YOU A DEFINITIVE PRICE (+/- escalation) FOR YOUR CLIENT!"

Key **CONXR**²200 Product Details

Height Range:	4 - 8 stories
Field Assembly Rate:	4,000-6,000ft²/Day
HSS Column Size:	8" square
Variable Beam Depth*:	12″
Variable Beam Spans**:	18' - 45'+





For more information about this product or any product within the ConX Structural Steel Platform, please contact us at info@conxtech.com or visit conxtech.com

CONXTECH





COURTYARD MARRIOTT MONTEREY PARK HOSPITALITY

PROJECT NARRATIVE

This six-story, 210,000 ft² hotel features 288 guest rooms, a second floor pool deck, ground floor retail space, and two levels of subterranean parking. The structural steel portion of the construction was assemled in only eight days, with more than 120 pieces of steel being erected per day. It's also located directly across from Monterey Park's bustling Atlantic Times Square, a 200,000+ft² mixed-use development featuring hotels and commercial/retail space.



ConXtech's products and processes are patented. For more information, please see www.ConXtech.com/Patents. © 2000-2023 ConXtech, Inc. All rights reserved.

CONXTECH

Simply Faster



KEY PROJECT D	
210,000	38
Square Feet	Days to Erect Steel



STAKEHOLDERS

•	
Owner	Ethan Capital LLC
Architect	Gene Fong Associates
Engineer	Saiful Bouquet Structural Engineers
Contractor	KCS West
Steel Fabricator	ConXtech Manufacturing
Steel Erector	ConXtech Construction
ConXtech Scope	Structural Steel, Exit Stairs (3), Roof Screen

CONTACT US

CONXTECH

Simply Faster

CONXTECH



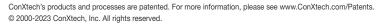


SELMA TOMMIE HOTEL HOSPITALITY

PROJECT NARRATIVE

Selma Tommie Hotel is an 9 story a commercial building consists of 212 Hotel guest room with ground floor courtyard, roof top pool and roof deck and 173 parking stalls Selma Tommie hotel is an XR200 project with 560 nodes and 450 ton of steel The project is located in downtown Los Angeles,6516 W. STAKEHOLDERS Selma Ave, Los Angeles, CA 90028.







KEY PROJECT DATA 88,995 3 weeks

Square Feet Days to Erect Steel

Owner	Relevant Group
Architect	STINBERG
Engineer	Englekirk Engineers
Contractor	Suffolk Construction Company
Steel Fabricator	ConXtech Manufacturing
Steel Erector	ConXtech Construction
ConXtech Scope	Structural Steel

CONTACT US

ConXtech, Inc. 6600 Koll Center Parkway, Suite 210, Pleasanton, CA 94566 E-mail: info@conxtech.com | Phone: 510-264-9111 | www.ConXtech.com





AC MARRIOTT HOTEL HOSPITALITY

PROJECT NARRATIVE

The AC Marriott Hotel is a seven-story, 210 room hotel comprising 79,469 ft². Located in downtown San Jose, it is the first AC Hotel by Marriott in California. This "design-forward" boutique chain features a contemporary, simple, yet elegant European-style design. The project will achieve LEED Gold through several energy saving technologies including light harvesting, architectural louver sunshades, on-site fuel cell power generation, and STAKEHOLDERS variable refrigerant flow cooling and heating with smart controls in every room.

CONX SOLUTIONS

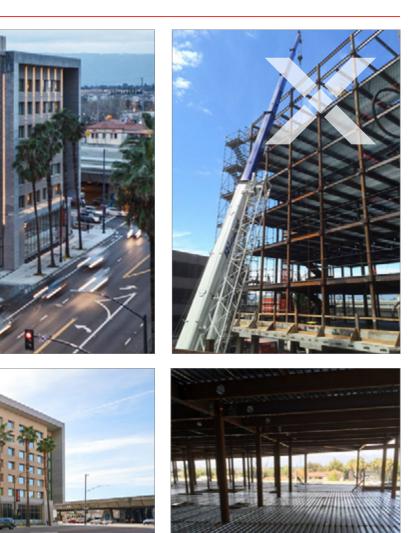
ConXtech was an ideal solution for the unique geometry of this structure, which includes an interior courtyard for the pool. The building also showcases several distinctive architectural features including parapet walls and roof eyebrows, both of which fully utilize integrated ConX framing.



ConXtech's products and processes are patented. For more information, please see www.ConXtech.com/Patents. © 2000-2023 ConXtech, Inc. All rights reserved.



Simply Faster



KEY PROJECT DATA

79,469 Square Feet 18 Days to Erect Steel



CONXR200

Owner	PCA III LLC
Architect	DLR Group
Engineer	DLR Group
Steel Fabricator	ConXtech Manufacturing
Steel Erector	ConXtech Construction
ConXtech Scope	ConXtech Construction
ConXtech Scope	Structural Steel, Stairs, Metal Decking

CONTACT US

CONXTECH

Simply Faster

CONXTECH





The state of the second second



BICYCLE CLUB HOTEL HOSPITALITY

PROJECT NARRATIVE

This six-story, 71,730 ft², hybrid linear/polar radial grid hotel tower was erected over a 30 foot, two-story podium. The 99-room tower is adjacent to other peripheral facilities currently under construction, which will include several restaurants, a top-notch brewery, a luxurious Hotel Spa, a stateof-the-art fitness center, an elevated temperature-controlled outdoor pool and sun deck with outdoor bar, as well as a full service event space for live entertainment. These offerings are in addition to the existing casino which hosts one the largest card rooms in the country.

CONX SOLUTIONS

Assembled in 15 days, the ConX frame saved over a month from the general contractor's original schedule. Efficient frame spacing and zero bracing assisted in achieving program requirements and room layout flexibility.



KEY PROJECT DATA



STAKEHOLDERS

Owner	Bicycle Casino LP
Architect	Lee & Sakahara
Engineer	Englekirk
Contractor	R. D. Olson
Steel Fabricator	ConXtech Manufacturing
Steel Erector	ConXtech Construction
ConXtech Scope	Structural Steel

CONTACT US

CONXR200

ConXtech, Inc. 6600 Koll Center Parkway, Suite 210, Pleasanton, CA 94566 E-mail: info@conxtech.com | Phone: 510-264-9111 | www.ConXtech.com





GODFREY HOLLYWOOD HOSPITALITY

PROJECT NARRATIVE

This contemporary boutique hotel features 200 guest rooms, a restaurant space and a rooftop pool deck. A ground level promenade provides access to an internal courtyard as well as separation from an adjacent structure. Hollywood is the Godfrey's fourth location, following Chicago, Boston and Tampa.

CONX SOLUTIONS

Inherently brace-free, ConX was a great solution for the design of this hotel to allow for open room floor plans. A constrained site made construction logistics challenging, but luckily, the ConX System's minimal requirements for site laydown and its speedy assembly time limited disturbances. Plus, in a high-seismic region like Los Angeles, it is especially important to have a structural solution that is AISC-codified like ConX.



ConXtech's products and processes are patented. For more information, please see www.ConXtech.com/Patents. © 2000-2023 ConXtech, Inc. All rights reserved.

ConXtech's products and processes are patented. For more information, please see www.ConXtech.com/Patents. © 2000-2023 ConXtech, Inc. All rights reserved.

Simply Faster



KEY PROJECT DATA	
73,364	25
Square Feet	Days to Erect Steel



STAKEHOLDERS

Owner	Five Chairs Development
Architect	Steinberg Architects
Engineer	Englekirk Engineers
Contractor	Davis Reed Inc.
Steel Fabricator	ConXtech Fabrication
Steel Erector	ConXtech Construction
ConXtech Scope	Structural Steel, Decking, Roof Penthouse Structures

CONTACT US

CONXTECH

Simply Faster

CONXTECH





HILTON AT THE SOURCE HOSPITALITY

PROJECT NARRATIVE

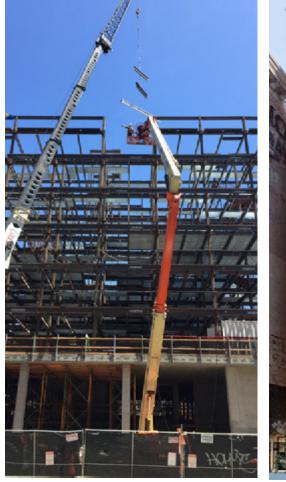
This 94,000 ft², 172-room Hilton hotel is part of The Source, a 400,000 ft² urban destination center featuring retail, dining, Class-A office space and a cinema complex. This showcase Hilton, constructed with ConXR 200, was assembled on top of a 72 foot podium and features a rooftop pool, restaurant/bar, smart conference facilities and a fitness center.

CONX SOLUTIONS

Due to extremely tight site logistics, the crane was set up in a narrow alley and was operated almost vertically. Because of the lightweight nature of the ConX System, those constraints weren't a hindrance. The crew was able to work with the crane's jib to reach the far end of the building. The flexibility and regular grids of the ConXR System allowed for creative steel erection: the crew began on one side, stopped halfway, and began erection again on the opposite end. The two sections of the building then met in the middle. The rapid assembly also minimized lane closure duration to surrounding roadways (seven days total).



ConXtech's products and processes are patented. For more information, please see www.ConXtech.com/Patents. © 2000-2023 ConXtech, Inc. All rights reserved.





PROJECT NARRATIVE

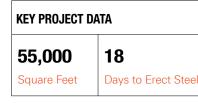
This six-story hotel features six floors of ConXR steel frame over two levels of concrete. Site access was extremely limited with existing buildings on three sides only a few feet away. This hotel is near the Oakland Convention Center, Oakland City Center offices, and the 12th Street BART station. It will bring 121 much-needed hotel rooms to the downtown Oakland area.

CONX SOLUTIONS

Due to tight site logistics, the ConXtech field team erected the steel directly from the delivery trucks throughout the erection sequence. This produced only one lane closure, and minimal disruption time compared to traditional steel erection or other construction methods, and the steel frame went up in just 18 days.



ConXtech's products and processes are patented. For more information, please see www.ConXtech.com/Patents. © 2000-2023 ConXtech, Inc. All rights reserved.



STAKEHOLDERS

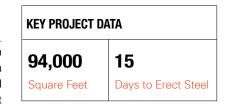
Owner	R Hospitality
Architect	Arris Studio Architects
Engineer	Ashley & Vance Engineering
Contractor	Palisade Builders
Steel Fabricator	ConXtech Fabrication
Steel Erector	ConXtech Construction
ConXtech Scope	Structural Steel, Stairs, Elevator Steel, Metal Decking, Roof Parapet, Entry Canopy

CONTACT US

CONXR200

ConXtech, Inc. 6600 Koll Center Parkway, Suite 210, Pleasanton, CA 94566 E-mail: info@conxtech.com | Phone: 510-264-9111 | www.ConXtech.com

Simply Faster





STAKEHOLDERS

Owner	MD Properties
Architect	Gene Fong Associates
Engineer	Englekirk Engineers
Contractor	Swinerton Builders
Steel Fabricator	ConXtech Manufacturing
Steel Erector	ConXtech Construction
ConXtech Scope	Structural Steel

CONTACT US

Additional Project Experience







This 78,130 ft2 hospital expansion is an OSHPD-licensed critical care facility in Northern California designed using the ConXL System. The scope includes a renovation of 9,000 ft2 of the existing Emergency Department, as well as a new 4,500 ft2 freestanding lobby. Diagnostic facilities, central sterile processing facilities, a kitchen and cafeteria, nursing units and surgical and imaging services are also included in the expansion.



Stanford, CA | Education

In the footprint once occupied by Kresge Auditorium, the new William H. Neukom academic building provides 65,000 sf of clinic, seminar, meeting and office space. It is efficient, smart, flexible, welcoming and value-engineered to reduce overall environmental impact. The structure has been built to satisfy the equivalent of a LEED® Gold Certification by meeting key sustainability requirements in the areas of site planning, water management, energy use, materials, resources, waste, indoor environmental quality, innovation and design.





1.2 million square feet complex consisting of office space and short-term employee accommodation units on 42 acres in Mountain View at the NASA Ames Research Center. Designed with a sweeping canopy roof, the sprawling tent-like roof encloses several discrete structures which help to regulate the internal climate. The multi-tiered canopy system captures water for reuse and holds solar panels which create roughly four megawatts of power. This project was selected as the "Silicon Valley Business Journal's Green Project Winner".





CONXTECH

Contractor Constructiv Construction Engineer Thornton Thomasetti Architect Ratcliff Architects Type ConXI 400	 Owner	NorthBay Healthcare
Architect Ratcliff Architects	Contractor	Constructiv Construction
	Engineer	Thornton Thomasetti
	Architect	Ratcliff Architects
Type Contract 400	 Туре	ConXL 400

Owner	Stanford University
Contractor	Dome Construction
Engineer	Degenkolb Engineers
Architect	Enread Architects
Туре	ConXL400

Owner	Confidential Silicon Valley Tech Owner
Contractor	Whiting-Turner
Engineer	Thornton Tomasetti
Architect	BIG + Heatherwick Studio
Туре	ConXL300

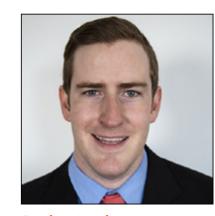
ConXtech Leadership



Robert Paulk President

Captain Paulk, a 1984 graduate of the U.S. Naval Academy, retired in 2014 after 30 years of Active and Reserve naval service that culminated with three decorated command and overseas combat tours (2007-2012) in Afghanistan, Iraq, Kuwait, and the United Arab Emirates. In his private career, he has held numerous senior leadership positions in both large national and regional private businesses and nonprofit organizations.

Recently, he served as Pogue Construction's Chief Operations Officer (COO), a \$600 million general contractor located in McKinney, TX. During his 6 years as COO he led multiple key reorganization and staffing initiatives, corrected project ontime completion performance, and helped drive record annual revenues and profit in 2018, 2019, and 2020. Concurrently, Pogue Construction received regional and national recognition for construction volume and as a "best place to work."



Stephen Boyd Vice President of Operations and СТО

As VP Technology, Stephen is responsible for ConXtech's core products, as well as the hardware, software, processes, and systems needed to successfully execute ConX-based projects. He is a passionate technology leader and innovator driving scalability for ConXtech's products and setting the stage for longterm growth. As one of the engineers responsible for the XL300 industrial system, Stephen has developed a deep knowledge of the ConXtech product portfolio and all of the underlying systems enabling its success. He has led crossfunctional engineers to drive product improvements and scalability that have enabled successful deployment and implementation of ConXtech technology.

With a Bachelor of Science Mechanical Engineering degree from Union College, Stephen's background gives him exposure across engineering disciplines.



Adam Kurtenbach Vice President of Business Development

Adam Kurtenbach has been in the modular construction industry for over 20 years. He joins ConXtech from KATERRA, where he was most recently the Director of Business Development for the PNW. In this role, Adam was responsible for oversight of almost \$500 million in project sales. Previous to his stint at Katerra. Adam ran Business Development for Urban Edge Builders (UEB) where he helped establish their Seattle office and was involved in bringing the first high-rise to the University of Washington district in over 30 years; The M. Adam is a firm believer in the power of innovative, modular, sustainable building practices and their ability to change the built environment for the better. A long-time hockey and lacrosse coach and player, Adam believes in the parallels between these sports and the construction industry; namely, grind to succeed, be accountable every day, and team before individual.



Senior Director, Business Development

Mr. DeLehman joins ConXtech with 15 years of experience in engineering and construction for the energy, mining, and infrastructure industries. His roles have included senior positions in both Supply Chain Management and Business Development, with an emphasis on construction support services and manufacturing. A common thread in Mr. DeLehman's career has been risk mitigation through shifting work from the job site into controlled shop environments where certainty of cost, quality, schedule and safety are more readily achievable. This focus is expected to serve Mr. DeLehman well as he works to grow ConXtech's core business. Mr. DeLehman holds a Bachelor's of Science in **Business Administration from** the University of North Carolina at Chapel Hill's Kenan-Flagler Business School.



Adam Browne S.E. P.E Chief Engineering Officer

As the CSEO, Mr. Browne is responsible for ConXtech's standardized calculations and design methodologies. He also provides technical recommendations and guidance to outside engineering firms working with the ConX System.

jurisdictions.

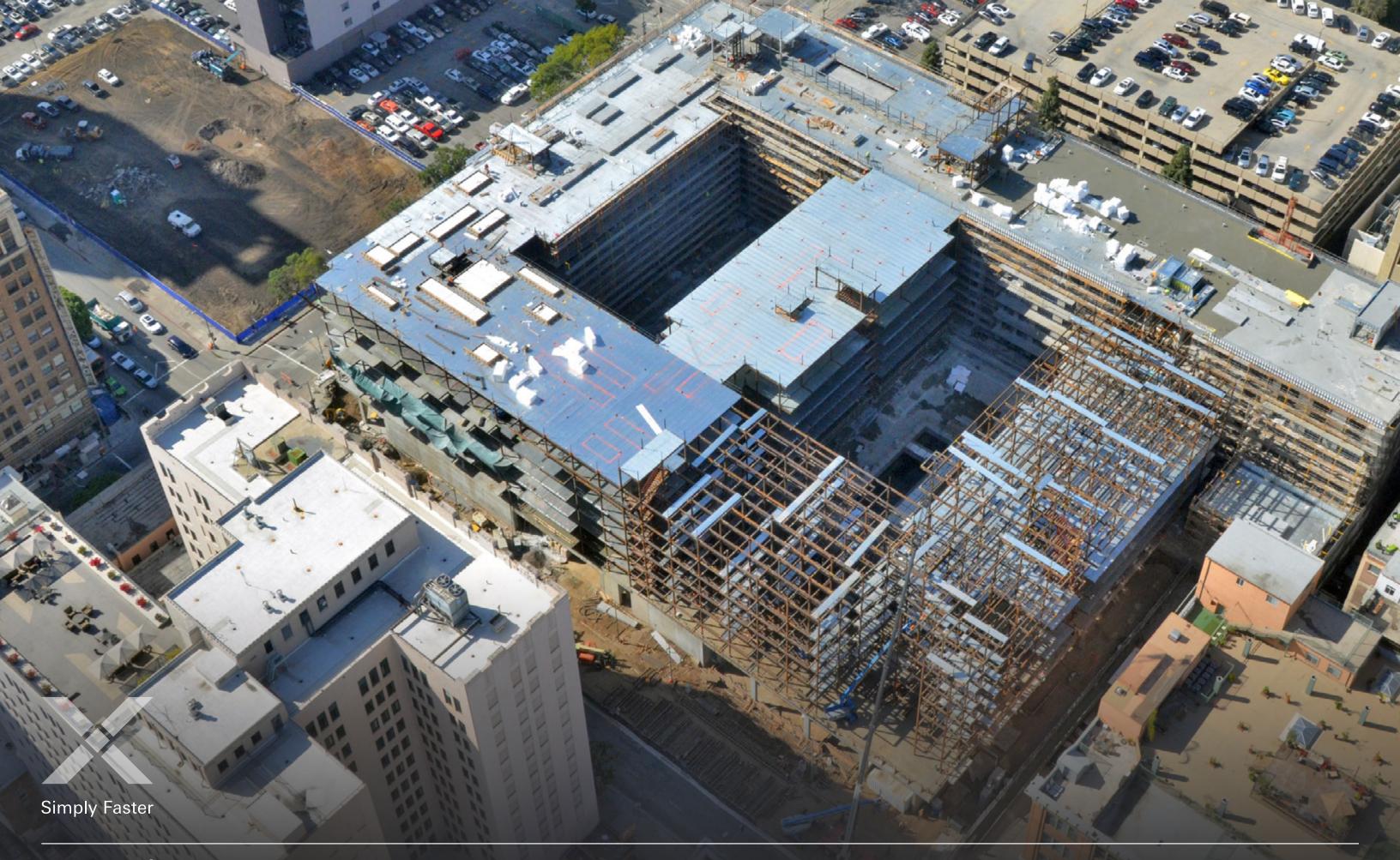
Mr. Browne is a licensed California structural engineer with over 20 years of experience. He has a bachelor's degree in mathematics from the University of California at Santa Cruz and studied structural engineering at San Francisco State University before joining the firm BFL/ OWEN in 1994. Before joining ConXtech in 2012, Mr. Browne was the EOR at FBA and Associates, responsible for the structural design on the first 2 million square feet of ConX structure. There, he was integral in establishing acceptability of the framing system with various building departments and



Kevin Chambers Vice President of Industrial Operations

As Vice President of Industrial Operations, Kevin is responsible for growing and executing work in the Process Industry, larger commercial markets such as data centers, and responsible for work with our international clients. Before coming to ConXtech, Kevin worked as a consultant in Project Management for a private company in Houston. Prior to that he spent ten years executing projects in the process industry that ranged in costs of \$50MM to \$3B. His responsibilities ranged from business development to engineering and design to project management.

Kevin received his Bachelor's Degree in Civil Engineering from Texas Tech University and has worked in several different markets prior to attending college. In his youth, he worked as a laborer and welder for companies like Fluor and smaller commercial companies.



CONXTECH®

conxtech.com/conx-portfolio/hospitality/

CONXTECH®

Thank you.

For more information, please contact:

Adam Kurtenbach Vice President of Business Development (206) 379-4392 akurtenbach@conxtech.com

Josh DeLehman Senior Director, Business Development (949) 572-8345 jdelehman@conxtech.com

Tony Pydych Director of Business Development Pacific Northwest USA (425) 221-3243 tpydych@ConXtech.com

Jeremy Michels Business Development Manager Southwest USA (214) 766.6604 jmichels@conxtech.com

Elizabeth Carey Director of Strategy, Business Development (510) 388-1970 ecarrey@conxtech.com

Conxtech Headquarters 6600 Koll Center Parkway, Suite 210 Pleasanton, CA 94566 T (510) 264-9111 F (510) 264-1181 CA Contractor's License NO. 855525

O