



# Hospitality Experience

CONXTECH®

[conxtech.com](http://conxtech.com)



# The Structural Steel Building System That is Simply Faster, Simply Safer & Simply Proven.

ConXtech® is a building technology company that offers an innovative, mass customizable, structural steel framing system. Often referred to as a “Full-Scale Erector Set,” ConXtech enables rapid design and delivery of robust, yet affordable steel structures that meet even the most demanding seismic design and building code requirements. ConXtech provides both fabrication and erection services and has access to a global network of ConXtech Fabricators & Erectors.

For nearly two decades, ConXtech has teamed with high-profile clients to design and deliver innovative structures that improve safety and accelerate schedules while reducing Total Installed Costs (TIC).

We Are ConXtech: This is Our Story - Video Link



**Selma Tommie Hotel:**  
9 story a commercial building consists of 212 Hotel guest room with ground floor courtyard, roof top pool and roof deck and 173 parking stalls Selma Tommie hotel is an XR200 project with 560 nodes and 450 ton of steel.



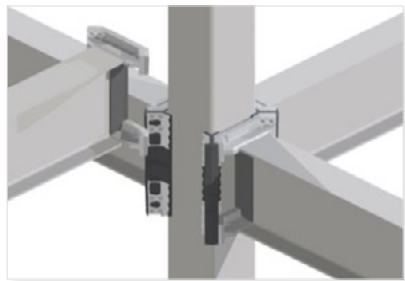


**Navy Lodge Military Housing**  
The ConX team supported Integrated Project Delivery and 100% Building Information Modeling integration amongst project trades. The design met requirements for a USGBC LEED Silver Rating.

## System for Hospitality Projects:

ConXtech offers a variety of approaches for the Hospitality sector. The first is our SMF (Special Moment Frame) option. The second is our hybrid approach that combines our FMC (Flexible Moment Connection) with standard bracing. Depending on the location, building demands, and specifications, ConXtech will offer the most efficient, highest-performing, and cost-effective structure to meet our clients’ needs. In both instances, speed to market is our superpower.

### ConXtech Systems & Primary Markets

			
	CONXR200	CONXL300	CONXL400
Assembly Rate:	4,000 - 6,000 sqft per day	8,000 - 12,000 sqft per day	10,000 - 15,000 sqft per day
Markets:	<ul style="list-style-type: none"><li>• HD Residential</li><li>• Hospitality</li><li>• Industrial</li><li>• Mezzanine</li><li>• Student &amp; Senior Housing</li></ul>	<ul style="list-style-type: none"><li>• Industrial L&amp;G</li><li>• Commercial</li><li>• Manufacturing</li><li>• Mezzanine</li><li>• Healthcare</li></ul>	<ul style="list-style-type: none"><li>• Healthcare</li><li>• Commercial</li><li>• Education</li><li>• Institutional</li><li>• Data Centers</li></ul>

### Turnkey Approach



#### Design

- In-House professional engineering capacity offers robust design-assist support from concept through plan check
- Standardized connection design allows engineers to focus on other critical path items



#### Fabricate

- Specialized fixturing = fewer defects
- Reduced inspection costs
- High-Accuracy fabrication yields precision fit in the field
- Flexible fabrication capabilities across multiple locations



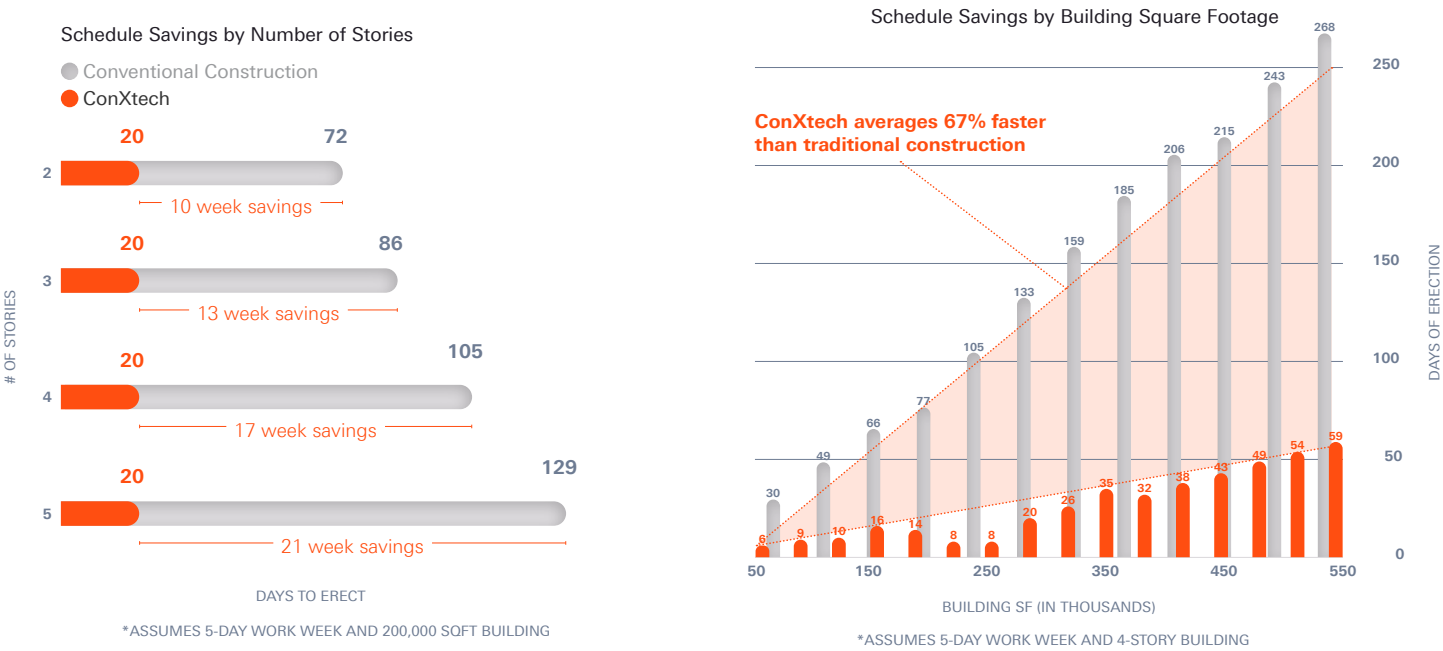
#### Erect

- 2x – 5x faster assembly than other construction methods
- 50% reduction of field labor for “assembly” of structure
- Reduced risk for client
- Rapid turn-over of critical path



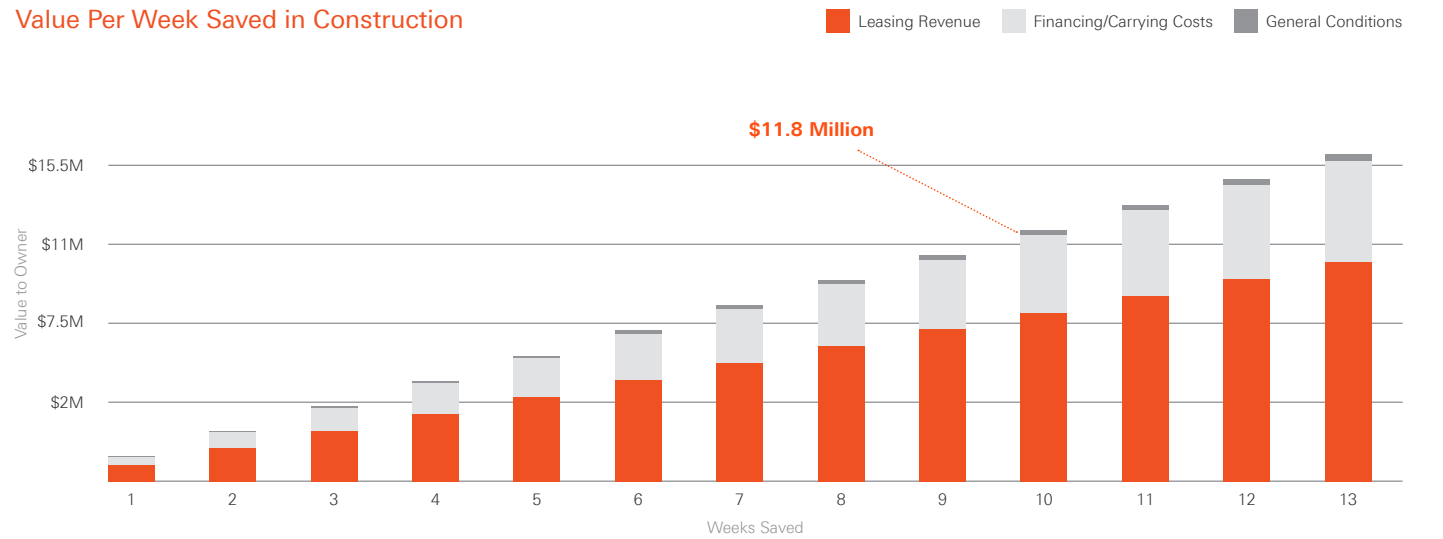
# ConXtech vs. Conventional

- Magnitude of savings is proportionate to magnitude of project
- On average, Conxtech is 67% faster

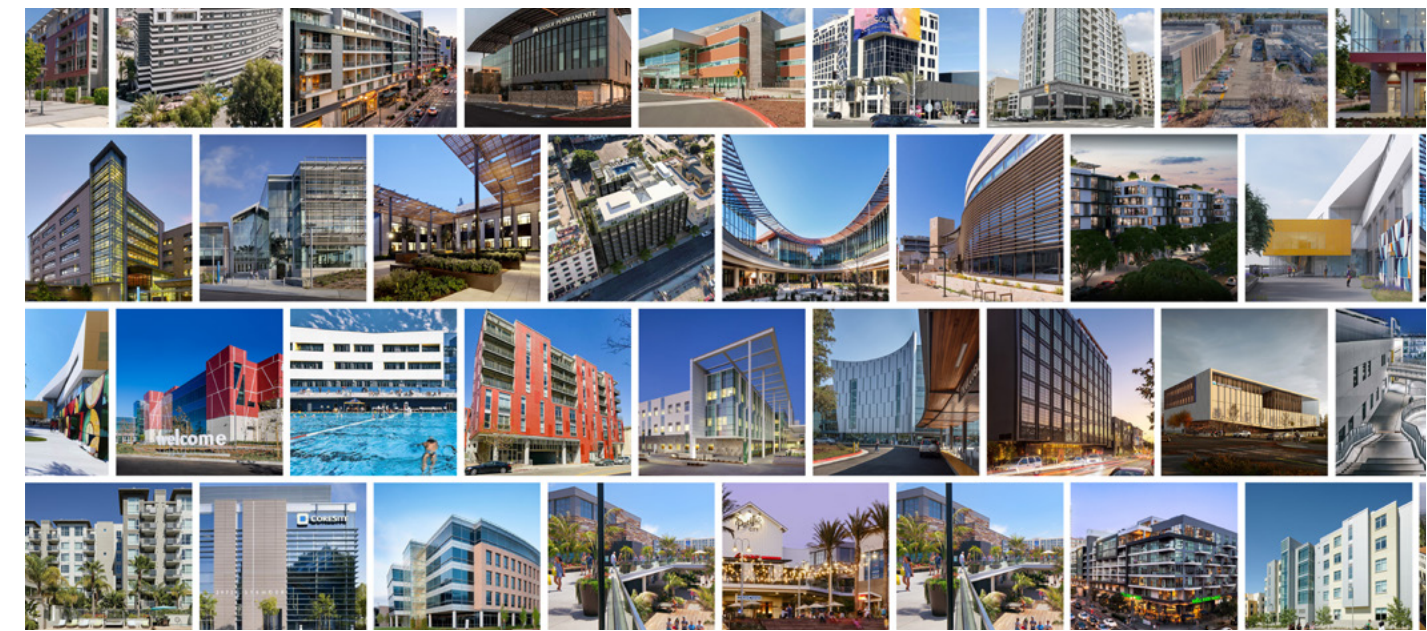


The economic impact of these schedule savings is substantial. On a recently constructed data center project, one client analyzed the economic benefit of using ConXtech on his project.

## Time is Money:



# Unlimited Design and Engineering Possibilities



## Why ConXtech is Faster

Streamline method of erection Built-up is Built-in

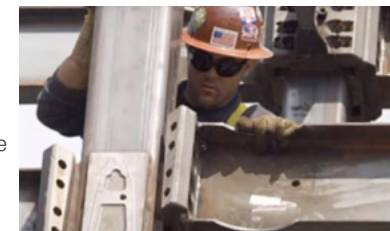
### Traditional

Multiple people per joint in precarious positions



### Conxtech

Work out of man-basket, only one person needed at joint to easily lower and lock into place (not even one man...only one hand)



Billboard/X-tree Installation speeds assembly time

### Traditional

Tiered Erection – mired in redundancy



### Conxtech

Billboarding – instant stability +fewer “at risk” hours onsite



No lost time to inspections, testing and reworking

### Traditional

Field weld testing/inspection leading to re-work



### Conxtech

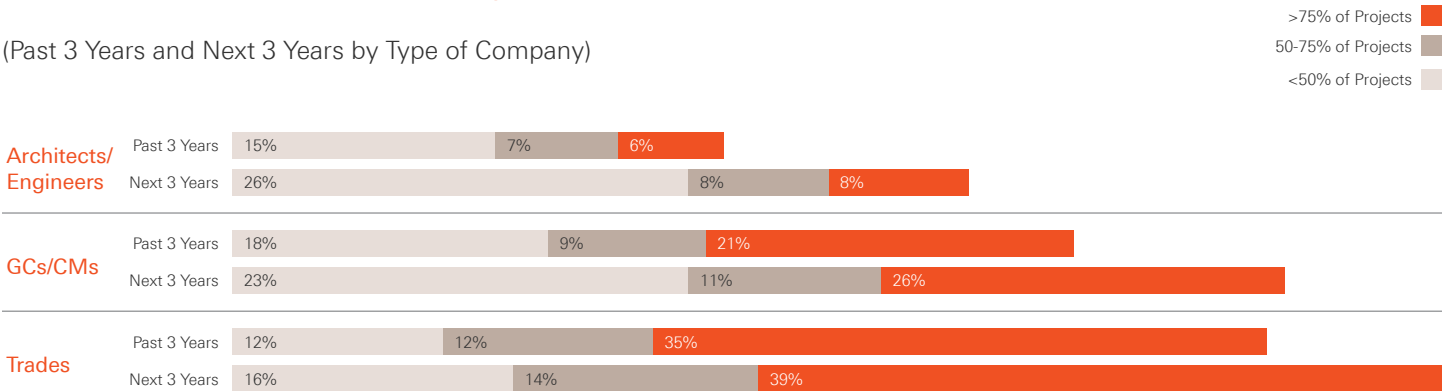
ConX simplifies inspection



# ConXtech: A Unique Accelerator in the Structural Engineer's Toolkit

## Percent of Projects with Prefabricated Single Trade Assemblies

(Past 3 Years and Next 3 Years by Type of Company)



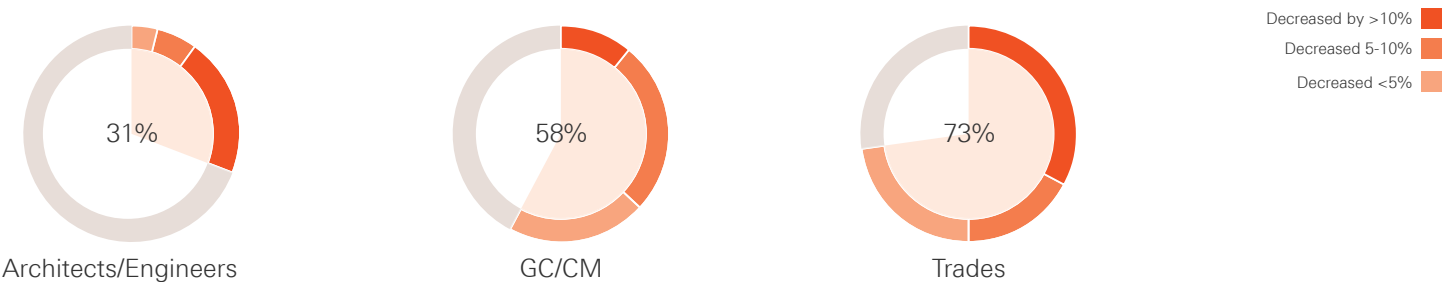
Prefabricated and modular methods of construction are not new, but their use is surging across the global construction sector. Global markets have experienced a significant uptick in demand for everything from pre-manufactured assemblies to volumetric modular apartments built offsite. Real estate developers are driving much of the sector's growth, hoping to achieve faster construction schedules that produce earlier revenue and lower overall carrying costs. In their 2019 report, Modular construction: From projects to products, McKinsey researchers brought wide attention to the positive impacts of offsite construction manufacturing – finding that certain forms have a consistent track record of accelerating project timelines by 20% to 50%.

Offsite constructed systems range from prefabricated roof trusses to fully-finished, factory-built housing units, and the use of such systems is on the rise. In a report published by Dodge Data & Analytics, Prefabrication and Modular Construction 2020, 31% of engineers and architects, and 58% of general contractors reported that using some form of prefabrication meaningfully improved overall project timelines. Almost 70% of architects and general contractors in the Dodge study anticipated specifying single-trade prefabrication over the next 3 years.

In addition to project schedule acceleration, moving complex building assemblies into a controlled factory environment promotes improved safety, sustainability, and quality metrics.

## Impact of Prefabrication on Project Schedule Performance

(Percentages Reporting Each of Three Levels of Improvement)



# AISC Pre-Qualified

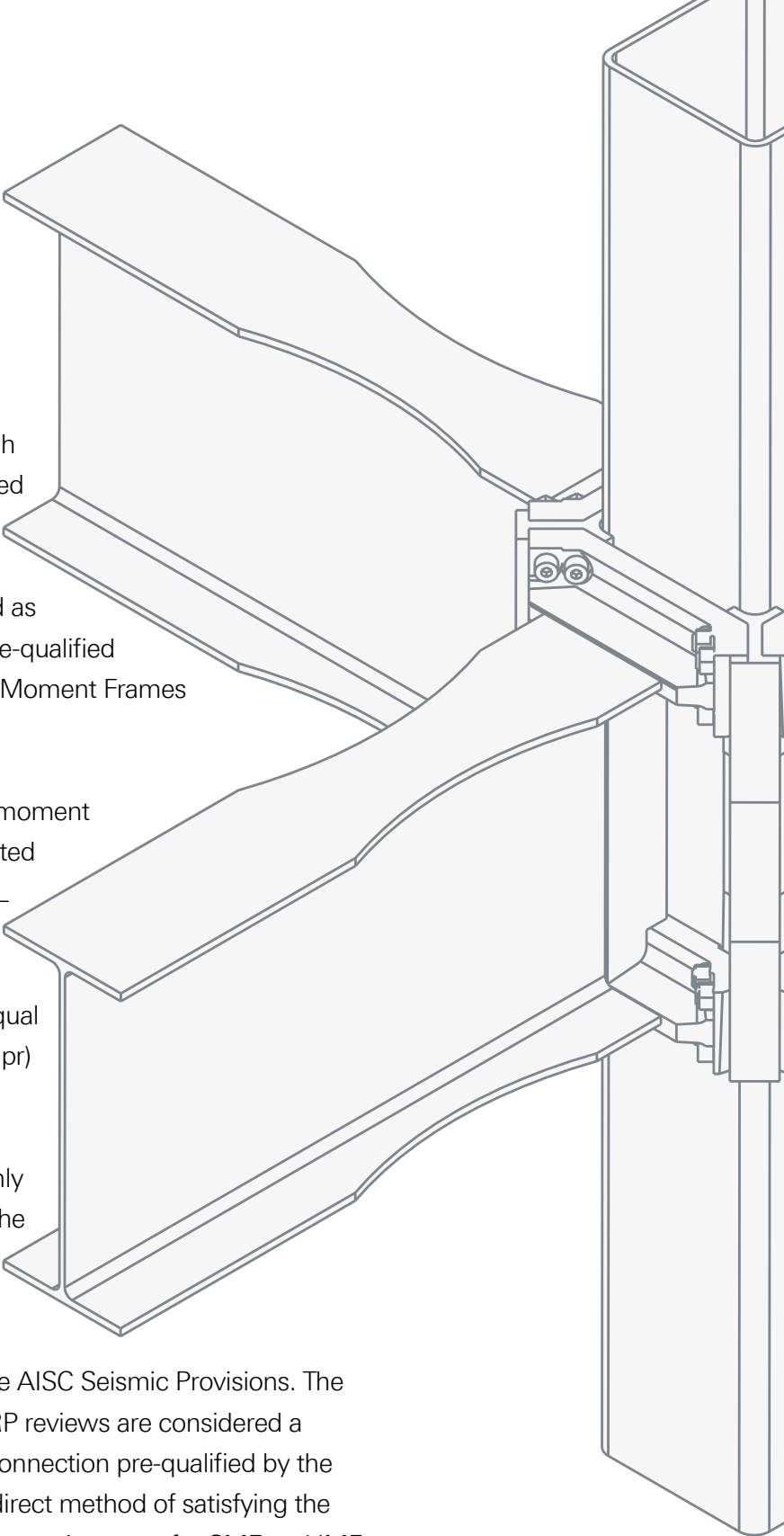


## Technical Summary

ConXtech's ConXL connection has been through a rigorous qualification review process conducted by the AISC 358 - Connection Pre-qualification Review Panel (CPRP). ConXL was approved through this process and has been incorporated as Chapter 10 in the 2010 AISC 358 code book, Pre-qualified Connections for Special and Intermediate Steel Moment Frames for Seismic Applications.

ConXtech completed six successful tests of its moment connection for the CPRP under the unprecedented bi-axial test protocol which subjected the ConXL connection to the typical Seismic Provisions cyclic loading while simultaneously subjecting the connection to a constant orthogonal load equal to 100% of the probable maximum moment (Mpr) of the primary beams. No other steel framing connection has been subjected to this type of loading as the ConXtech connections are the only standard bi-axial steel moment connections in the market today.

AISC's CPRP reviews connection test data and pre-qualifies connections in accordance with the AISC Seismic Provisions. The connections that gain approval of the AISC CPRP reviews are considered a pre-qualified connection standard. A moment connection pre-qualified by the AISC CPRP provides the most recognized and direct method of satisfying the Seismic Provision's conformance demonstration requirements for SMF and IMF connections and simplifies the project approval process for this class of buildings.



Is an AISC Prequalified Connection for Special and Intermediate Steel Moment Frames for Seismic Applications



# General Contractor Partnerships

Great partnerships always make a difference.

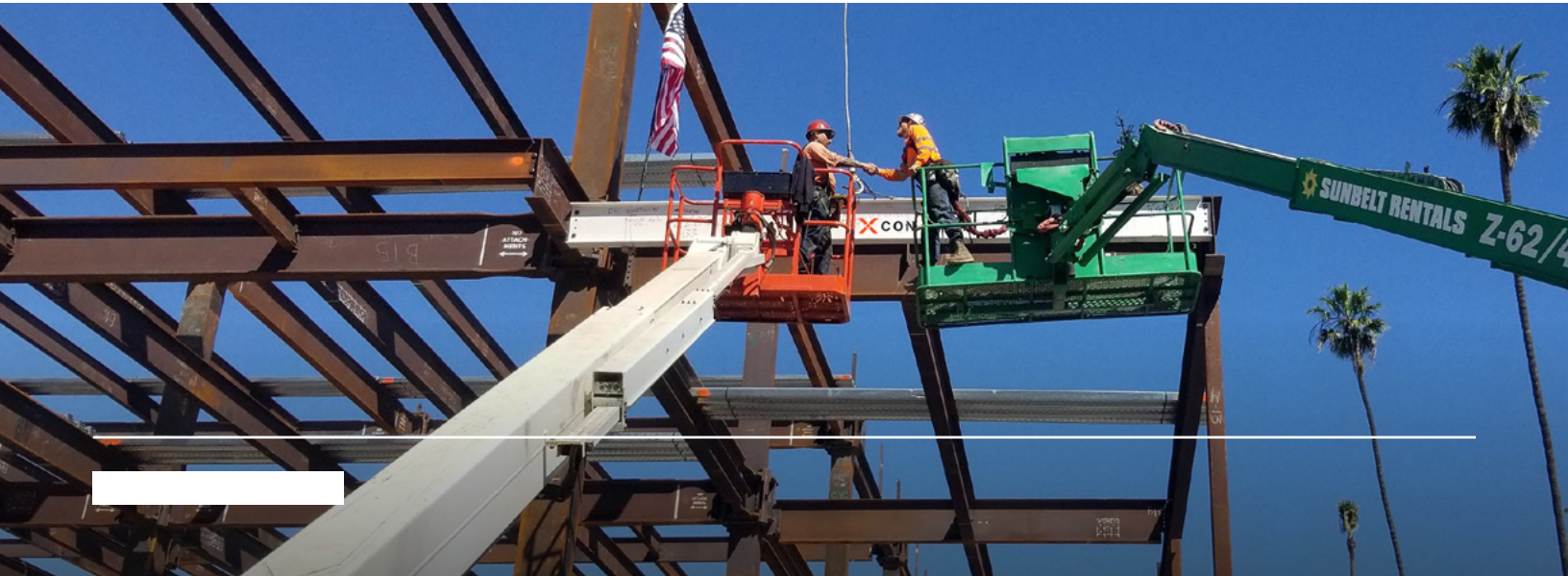
The relationship between general contractors and subcontractors is one of the most important factors in the success of any construction project. When these two parties work together effectively, they can deliver high-quality projects on time and within budget. When these two parties communicate effectively and respect each other’s expertise, it creates a more collaborative and supportive environment. This can lead to better decision-making, problem-solving, and overall project outcomes.

Conxtech has been working with some of the most influential national GC’s for over 20 years. These relationships are built on trust, respect, and a shared commitment to quality and customer satisfaction.

With extensive experience working on numerous high-profile projects, Conxtech and our GC partners are able to collaborate more effectively, developing new and innovative ways to build more efficiently and sustainably.

These established relationships are essential to the success on construction projects. We build our relationships by being clear about expectations, communicating regularly, being fair and honest, and respecting each other’s expertise and experience. We wouldn’t be where we are today without the trust and confidence we’ve built with all of these highly regarded general contracting firms.

## A few Selected Conxtech GC Partnerships



# Recoverable and Recyclable

Steel’s supply chain is truly circular. Instead of going to the landfill or an incinerator, decommissioned bridges and buildings go right back to the mill to become new steel again and again.



- Did you know that steel is one of the most recycled building materials in the construction industry?
- Any steel product, including structural steel that reach the end of its lifecycle or are no longer needed, is 100% recyclable.
- Any steel decks, steel joists, steel beams, or steel doors can be recycled and used again.
- And not only can it be recycled, but it can be recycled into a completely different product.
- Steel is often chosen as a building material for its strength and durability, but more and more people choose it now because of its sustainability.
- More than 60 million tons of steel are recycled every year in the U.S. alone.
- Globally that number increases by almost ten times. It’s the most recycled material.

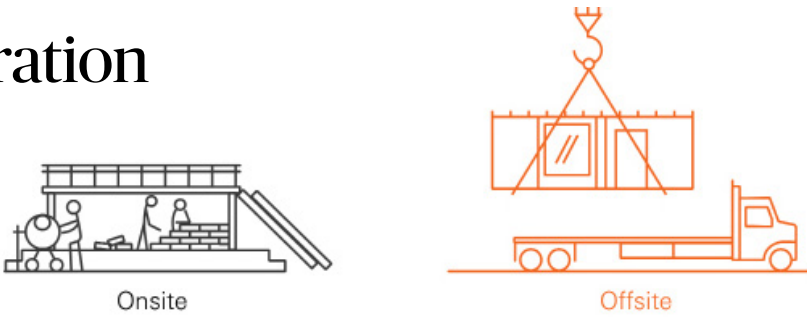
The American Institute of Steel Construction estimates that 98% of structural steel from demolished buildings is recovered and recycled into new steel products. As such, domestically produced structural steel, which comes from electric arc furnace (EAF) mills, boasts a recycled content of 93%, according to a UL-verified Environmental Product Declaration (EPD) authored by the AISC in 2016. “A car door, a steel beam, a shipping container, or an old refrigerator could be sold as scrap and turned into a steel wide-flange beam that goes into a new skyscraper” according to the declaration.



# Factory & Jobsite Integration

### Benefits

- Increased Labor Productivity
- Less Waste
- Highly Skilled Workforce
- Improved Jobsite Efficiency
- Quality Control
- Advanced Technology



Labor Productivity Increases by 30% on Offsite Projects  
Source: McGraw Hill

End-to-end LEAN process, from manufacturing through erection.

Shifting labor from the jobsite to the factory.

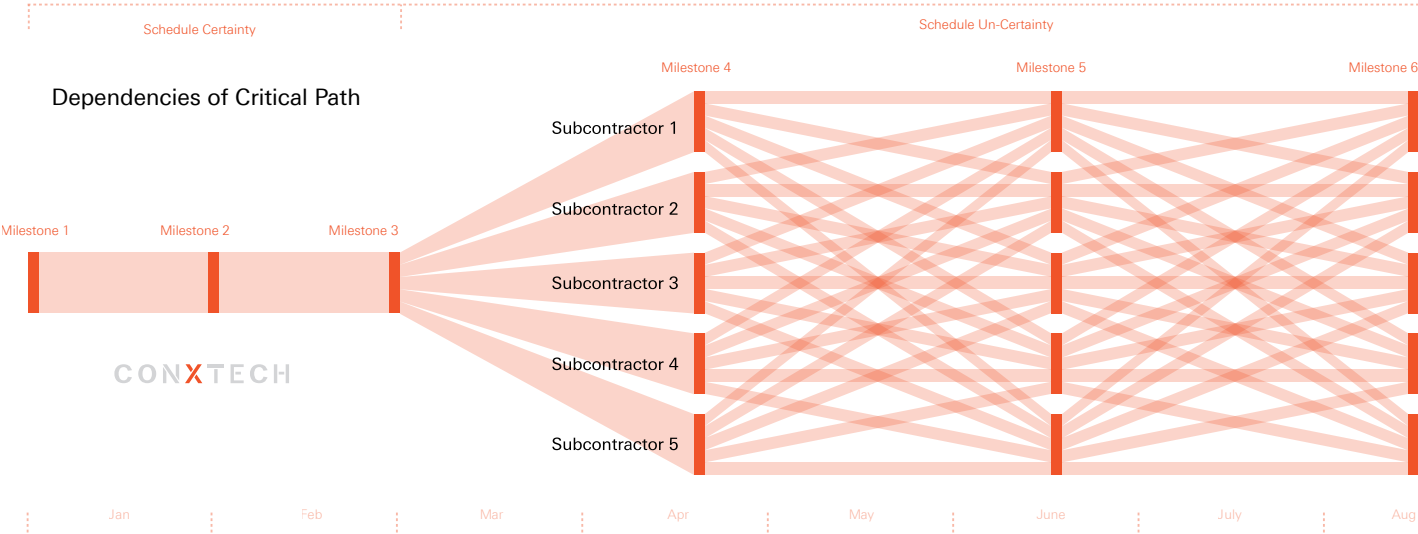
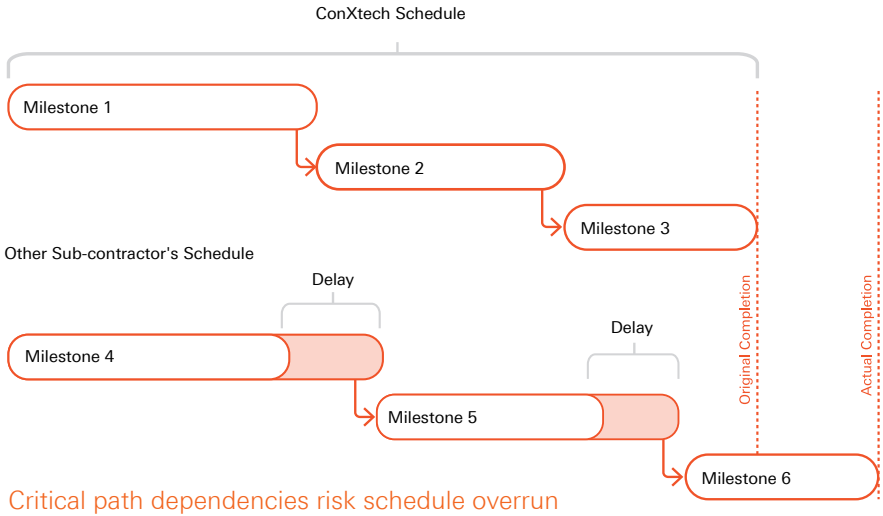


Extending factory precision to the jobsite.



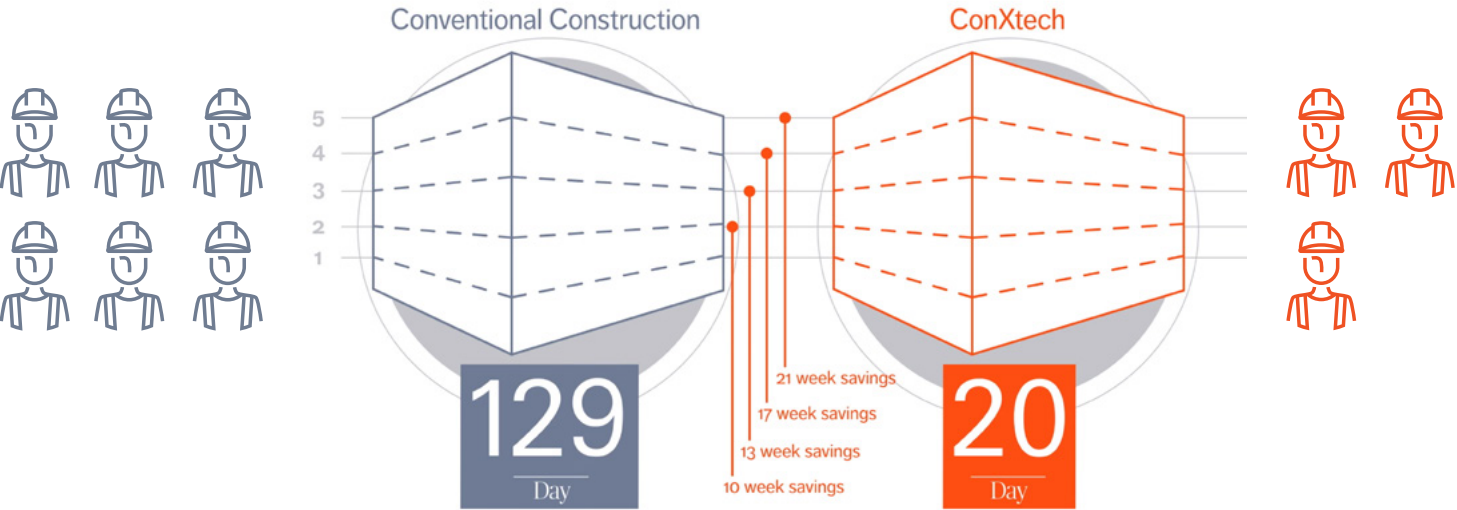
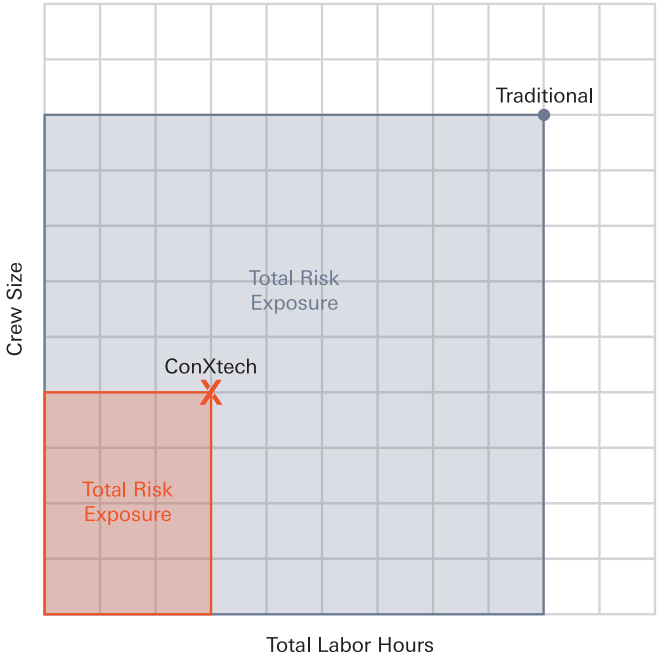
# Critical Path Impact

- ConXtech impacts critical path directly
- We are the only subcontractor that can reliably claim schedule savings
- Following the completion of ConXtech’s scope, multiple subcontractors begin working simultaneously effecting each others’ critical path



# Safer Steel Erection Sequencing

- Crew works out of baskets, not walking the steel
- Beams drop into place less than 6 secs
- Smaller crew size + less labor hours = Less exposure to risk
- Less craft labor on the jobsite for a shorter duration leads to better safety outcomes



About 1/2 the crew size and 1/2 the labor hours

### Industry leading interstate EMR

ConXtech’s riggers and connectors work from the safety of high reach mobile work platforms operating in delineated fall hazard exclusion areas, enabling them to quickly and safely move from work point to work point.

0.76  
INTERSTATE  
EMR



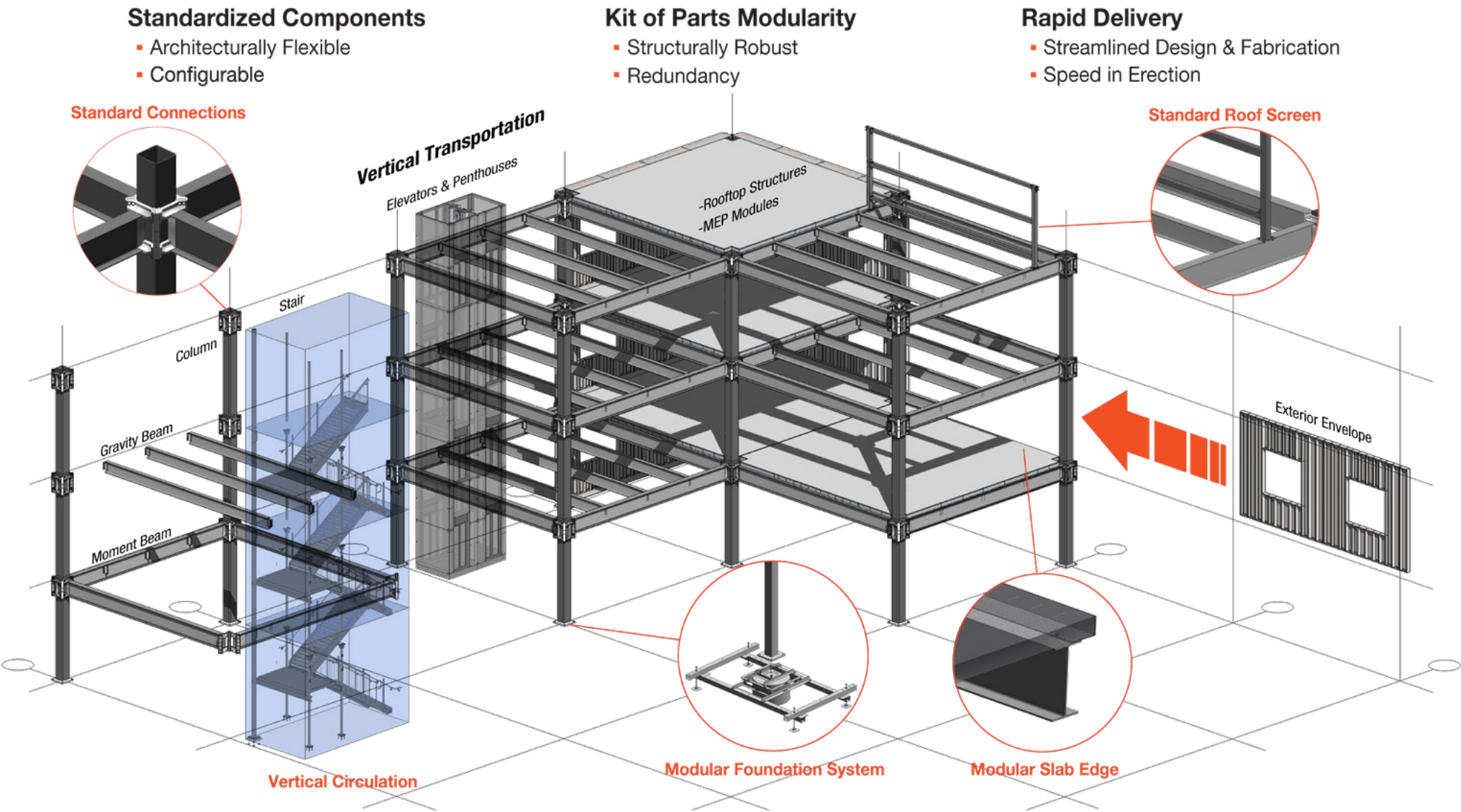
# Structural Steel Systems Made Fast

## System of Systems

ConXtech’s mass-customizable structural steel Flexible Modular Building System is made up of standard connections and used to organize and support other modular systems or assemblies. This not only applies in the built environment, but also in the digital environment during design, using standardized modular connections and interfaces – creating a “System of Systems” which enables simple integration of other modular parts.

## Scope provided:

- ConX Beam Assemblies
- ConX Column Assemblies
- ConX Collar Assemblies
- ConX Standard Egress Stairs
- ConX Elevator Support Steel
- ConX Edge Closure
- MEP Integration
- Exterior Skin System Integration
- Decking



Repeatable, rapidly deployed, building erection of  
Hospitality and High Density Residential Projects  
anywhere in the Continental US.

## Kit of Parts

Due to the repeatability of the system, our standard kit of parts offer consistency throughout yet allow for site specific customization of the lateral force resisting system as required.

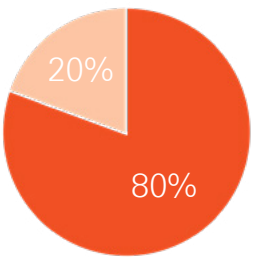
## Kit of Parts

80%-90% =constant  
10%-20% =variable

## Prototype Variable Part List:

- Seismic Lateral Bracing/System
- Non-Seismic Lateral Bracing

Variable Parts 20%



Constant Parts 80%

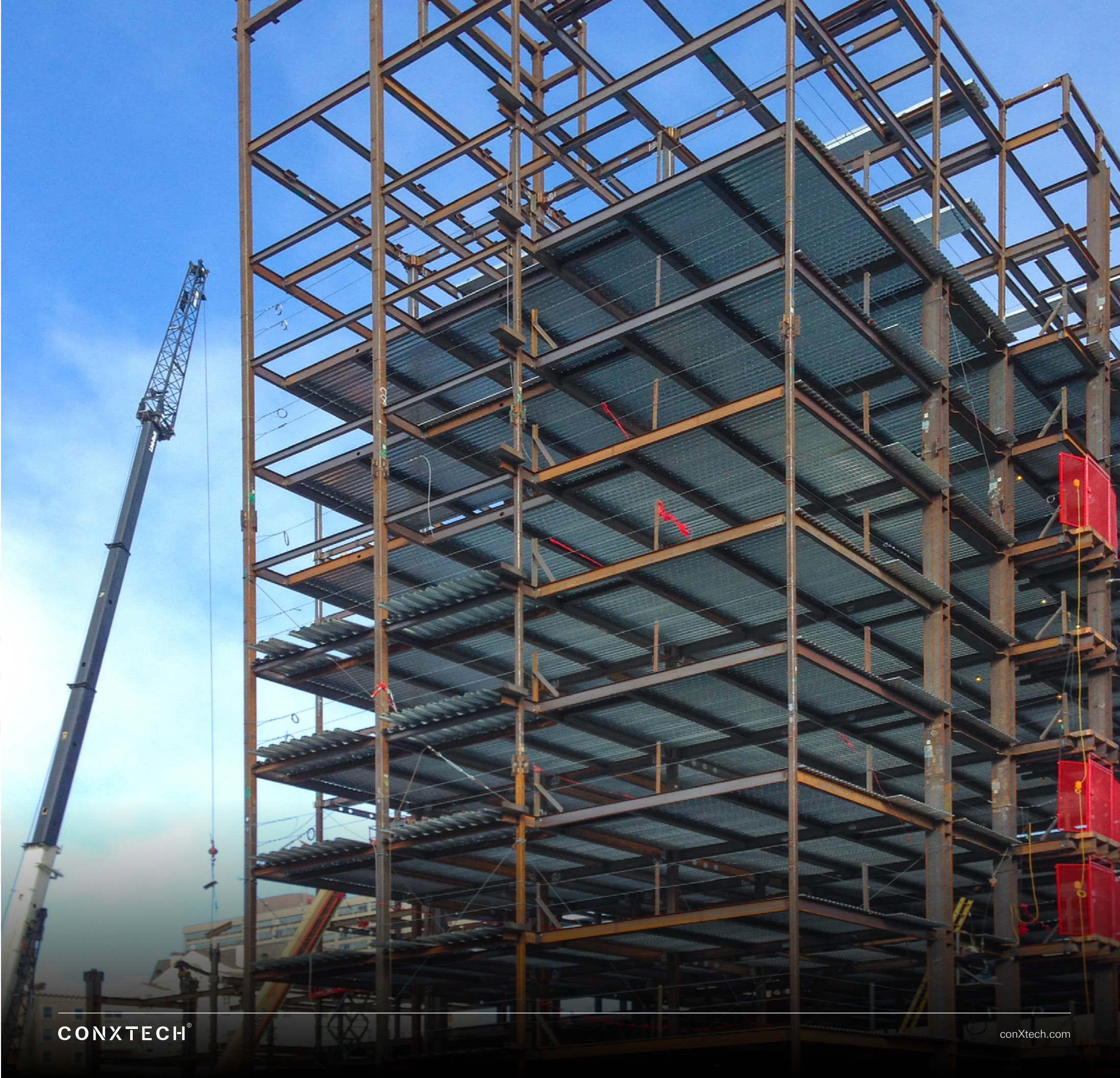
## Prototype Constant Part List:

- Gravity framing & connections
- Moment Connections
- Decking
- Base Plates
- Anchor Rods
- Clips, angles and other small parts
- Galvanized roof dunnage
- Galvanized roof screens
- Egress Stairs
- Elevator support steel





Hospitality Experience



CONXTECH®

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# Hospitality Experience

## Key CONXR200 Product Details

Height Range:	4 - 8 stories
Field Assembly Rate:	4,000-6,000ft²/Day
HSS Column Size:	8" square
Variable Beam Depth*:	12"
Variable Beam Spans**:	18' - 45'+

ConXtech’s XR200 system is an ideal structural solution for High Density Residential and Hospitality applications offering accelerated installation schedules as well as simplified layout and future programmability.

- Schedule

  - 2x-5x faster than conventional steel and concrete
  - Accelerated schedule from concept through construction
  - Accelerated approvals
- Safety

  - 50% reduction in field labor- fewer “at-risk” hours
  - “Lower and locking” connection provide instant stability and alignment prior to bolt-up
  - Erection done from aerial baskets
  - Precision fabrication translates to repeatable standard work and perfect fit in field
- Cost

  - Up to 10% lower structural system cost vs conventional steel (incl savings in GC/GRs) depending on region
  - Reduced carrying costs and interest reserves required for development financing
  - Easy integration of other trades due to standard, modular componentry
- Asset Value

  - Increased schedule leads to faster occupancy
  - Safer, higher performance facilities
  - Lower overall risk and greater predictability due to systems approach
  - Reduced Noise, on-site waste, and disruption to neighboring facilities
  - Flexible structural system is easy to customize
- Use Cases

  - Projects that are schedule driven: **“WE WILL GIVE YOU A MONTH!”**
  - Projects that require schedule certainty: **“CONXTECH HAS NOT MISSED A SCHEDULE EVER”**
  - Projects that require pricing certainty: **“AS A MODULAR SYSTEM WE CAN GIVE YOU A DEFINITIVE PRICE (+/- escalation) FOR YOUR CLIENT!”**



For more information about this product or any product within the ConX Structural Steel Platform, please contact us at [info@conxtech.com](mailto:info@conxtech.com) or visit [conxtech.com](http://conxtech.com)

CONXTECH®

Simply Faster



## COURTYARD MARRIOTT MONTEREY PARK HOSPITALITY

### PROJECT NARRATIVE

This six-story, 210,000 ft² hotel features 288 guest rooms, a second floor pool deck, ground floor retail space, and two levels of subterranean parking. The structural steel portion of the construction was assembled in only eight days, with more than 120 pieces of steel being erected per day. It’s also located directly across from Monterey Park’s bustling Atlantic Times Square, a 200,000+ft² mixed-use development featuring hotels and commercial/retail space.

### KEY PROJECT DATA

<b>210,000</b>	<b>38</b>
Square Feet	Days to Erect Steel



### STAKEHOLDERS

Owner	Ethan Capital LLC
Architect	Gene Fong Associates
Engineer	Saiful Bouquet Structural Engineers
Contractor	KCS West
Steel Fabricator	ConXtech Manufacturing
Steel Erector	ConXtech Construction
ConXtech Scope	Structural Steel, Exit Stairs (3), Roof Screen

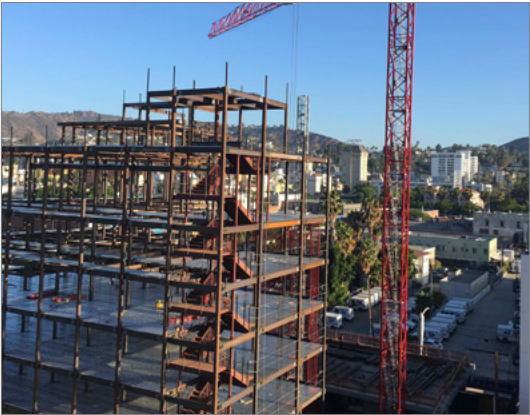
### CONTACT US

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ConXtech’s products and processes are patented. For more information, please see [www.ConXtech.com/Patents](http://www.ConXtech.com/Patents).  
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SELMA TOMMIE HOTEL HOSPITALITY

PROJECT NARRATIVE

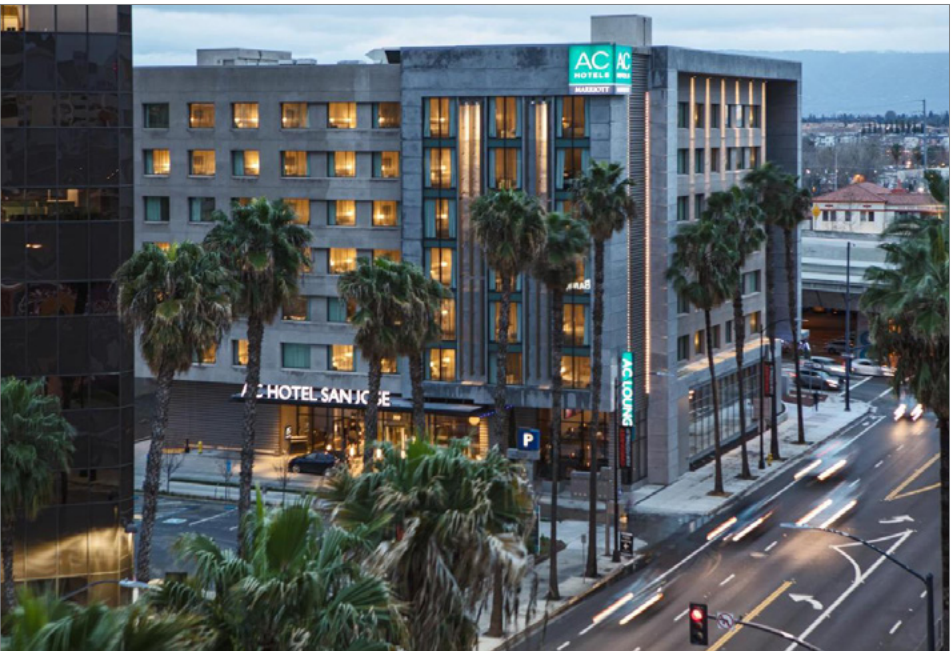
Selma Tommie Hotel is an 9 story a commercial building consists of 212 Hotel guest room with ground floor courtyard, roof top pool and roof deck and 173 parking stalls Selma Tommie hotel is an XR200 project with 560 nodes and 450 ton of steel The project is located in downtown Los Angeles,6516 W. Selma Ave, Los Angeles, CA 90028.

KEY PROJECT DATA	
88,995	3 weeks
Square Feet	Days to Erect Steel
STAKEHOLDERS	
Owner	Relevant Group
Architect	STINBERG
Engineer	Englekirk Engineers
Contractor	Suffolk Construction Company
Steel Fabricator	ConXtech Manufacturing
Steel Erector	ConXtech Construction
ConXtech Scope	Structural Steel



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AC MARRIOTT HOTEL HOSPITALITY

PROJECT NARRATIVE

The AC Marriott Hotel is a seven-story, 210 room hotel comprising 79,469 ft² . Located in downtown San Jose, it is the first AC Hotel by Marriott in California. This “design-forward” boutique chain features a contemporary, simple, yet elegant European-style design. The project will achieve LEED Gold through several energy saving technologies including light harvesting, architectural louver sunshades, on-site fuel cell power generation, and variable refrigerant flow cooling and heating with smart controls in every room.

CONX SOLUTIONS

ConXtech was an ideal solution for the unique geometry of this structure, which includes an interior courtyard for the pool. The building also showcases several distinctive architectural features including parapet walls and roof eyebrows, both of which fully utilize integrated ConX framing.

KEY PROJECT DATA	
79,469	18
Square Feet	Days to Erect Steel
STAKEHOLDERS	
Owner	PCA III LLC
Architect	DLR Group
Engineer	DLR Group
Steel Fabricator	ConXtech Manufacturing
Steel Erector	ConXtech Construction
ConXtech Scope	ConXtech Construction
ConXtech Scope	Structural Steel, Stairs, Metal Decking



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BICYCLE CLUB HOTEL HOSPITALITY

PROJECT NARRATIVE

This six-story, 71,730 ft², hybrid linear/polar radial grid hotel tower was erected over a 30 foot, two-story podium. The 99-room tower is adjacent to other peripheral facilities currently under construction, which will include several restaurants, a top-notch brewery, a luxurious Hotel Spa, a state-of-the-art fitness center, an elevated temperature-controlled outdoor pool and sun deck with outdoor bar, as well as a full service event space for live entertainment. These offerings are in addition to the existing casino which hosts one the largest card rooms in the country.

CONX SOLUTIONS

Assembled in 15 days, the ConX frame saved over a month from the general contractor's original schedule. Efficient frame spacing and zero bracing assisted in achieving program requirements and room layout flexibility.

KEY PROJECT DATA

71,730	15
Square Feet	Days to Erect Steel

STAKEHOLDERS

Owner	Bicycle Casino LP
Architect	Lee & Sakahara
Engineer	Englekirk
Contractor	R. D. Olson
Steel Fabricator	ConXtech Manufacturing
Steel Erector	ConXtech Construction
ConXtech Scope	Structural Steel



CONXR200

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GODFREY HOLLYWOOD HOSPITALITY

PROJECT NARRATIVE

This contemporary boutique hotel features 200 guest rooms, a restaurant space and a rooftop pool deck. A ground level promenade provides access to an internal courtyard as well as separation from an adjacent structure. Hollywood is the Godfrey's fourth location, following Chicago, Boston and Tampa.

CONX SOLUTIONS

Inherently brace-free, ConX was a great solution for the design of this hotel to allow for open room floor plans. A constrained site made construction logistics challenging, but luckily, the ConX System's minimal requirements for site laydown and its speedy assembly time limited disturbances. Plus, in a high-seismic region like Los Angeles, it is especially important to have a structural solution that is AISC-codified like ConX.

KEY PROJECT DATA

73,364	25
Square Feet	Days to Erect Steel

STAKEHOLDERS

Owner	Five Chairs Development
Architect	Steinberg Architects
Engineer	Englekirk Engineers
Contractor	Davis Reed Inc.
Steel Fabricator	ConXtech Fabrication
Steel Erector	ConXtech Construction
ConXtech Scope	Structural Steel, Decking, Roof Penthouse Structures



CONXR200

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HAMPTON INN OAKLAND HOSPITALITY

PROJECT NARRATIVE

This six-story hotel features six floors of ConXR steel frame over two levels of concrete. Site access was extremely limited with existing buildings on three sides only a few feet away. This hotel is near the Oakland Convention Center, Oakland City Center offices, and the 12th Street BART station. It will bring 121 much-needed hotel rooms to the downtown Oakland area.

CONX SOLUTIONS

Due to tight site logistics, the ConXtech field team erected the steel directly from the delivery trucks throughout the erection sequence. This produced only one lane closure, and minimal disruption time compared to traditional steel erection or other construction methods, and the steel frame went up in just 18 days.

KEY PROJECT DATA	
55,000	18
Square Feet	Days to Erect Steel



STAKEHOLDERS	
Owner	R Hospitality
Architect	Arris Studio Architects
Engineer	Ashley & Vance Engineering
Contractor	Palisade Builders
Steel Fabricator	ConXtech Fabrication
Steel Erector	ConXtech Construction
ConXtech Scope	Structural Steel, Stairs, Elevator Steel, Metal Decking, Roof Parapet, Entry Canopy

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HILTON AT THE SOURCE HOSPITALITY

PROJECT NARRATIVE

This 94,000 ft², 172-room Hilton hotel is part of The Source, a 400,000 ft² urban destination center featuring retail, dining, Class-A office space and a cinema complex. This showcase Hilton, constructed with ConXR 200, was assembled on top of a 72 foot podium and features a rooftop pool, restaurant/bar, smart conference facilities and a fitness center.

CONX SOLUTIONS

Due to extremely tight site logistics, the crane was set up in a narrow alley and was operated almost vertically. Because of the lightweight nature of the ConX System, those constraints weren't a hindrance. The crew was able to work with the crane's jib to reach the far end of the building. The flexibility and regular grids of the ConXR System allowed for creative steel erection: the crew began on one side, stopped halfway, and began erection again on the opposite end. The two sections of the building then met in the middle. The rapid assembly also minimized lane closure duration to surrounding roadways (seven days total).

KEY PROJECT DATA	
94,000	15
Square Feet	Days to Erect Steel



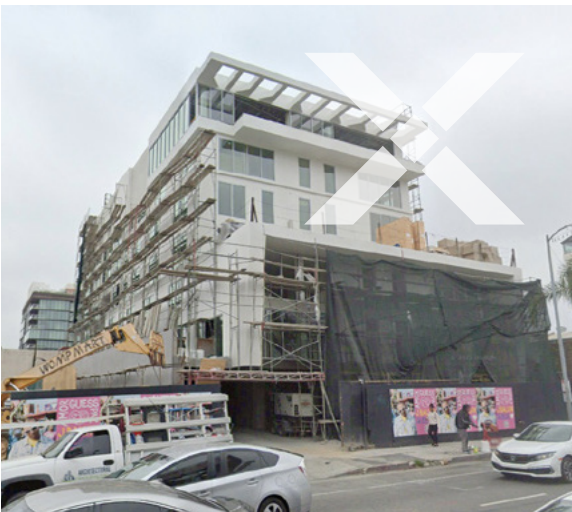
STAKEHOLDERS	
Owner	MD Properties
Architect	Gene Fong Associates
Engineer	Englekirk Engineers
Contractor	Swinerton Builders
Steel Fabricator	ConXtech Manufacturing
Steel Erector	ConXtech Construction
ConXtech Scope	Structural Steel

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THE NUE HOTEL BY HYATT HOSPITALITY

PROJECT NARRATIVE

This 40,350 ft² boutique hotel in Hollywood, CA features 39 guest rooms, 24 suites, a ground level restaurant, lounge and rooftop pool deck. Called New Urban Experience (NUE), this hotel is a subsidiary of the Hyatt brand, and is a part of a major push for more than 10,000 new hotel rooms set to open in Los Angeles over the next two years.

KEY PROJECT DATA	
40,700	15
Square Feet	Days to Erect Steel



STAKEHOLDERS

Owner	KNP Holdings, LLC
Architect	nKlosures
Engineer	John Labib + Associates
Contractor	RJ Construction
Steel Fabricator	ConXtech Manufacturing
Steel Erector	ConXtech Construction
ConXtech Scope	Structural Steel

CONTACT US

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CASINO M8TRIX HOSPITALITY & LEISURE

PROJECT NARRATIVE

This 8-story, 36,000 ft² casino cardroom in San Jose, CA offers table games, card games and several restaurants & bars.

KEY PROJECT DATA	
36,000	6
Square Feet	Days to Erect Steel



STAKEHOLDERS

Owner	M8trix
Architect	ARC TEC, Inc.
Engineer	SEI
Contractor	South Bay Construction
Steel Fabricator	ConXtech Manufacturing
Steel Erector	ConXtech Construction
ConXtech Scope	

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CORONADO NAVY LODGE  
MILITARY HOUSING

**PROJECT NARRATIVE**  
This 146,500 ft², 205-room Navy Lodge on North Island, Coronado, CA was originally designed as 4-story wood on grade. When the Department of Defense updated their Unified Facilities Criteria, aggressive standards for Anti-Terrorism Force Protection (ATFP), Progressive Collapse, and blast resistance needed to be met. ConXtech's inherently robust structural connection exceeded the criteria and the project was quickly converted to the ConXR structural solution.

**CONX SOLUTIONS**  
The ConX team supported Integrated Project Delivery and 100% Building Information Modeling integration amongst project trades. The design met requirements for a USGBC LEED Silver Rating.

KEY PROJECT DATA	
146,500	25
Square Feet	Days to Erect Steel

STAKEHOLDERS	
Owner	NAVFAC
Architect	RQ Construction
Engineer	GPLA
Contractor	RQ Construction
Steel Fabricator	ConXtech Manufacturing
Steel Erector	ConXtech Construction
ConXtech Scope	Structural Steel, Decking, Stairs



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WHISKY HOTEL  
HOSPITALITY

**PROJECT NARRATIVE**  
This 60,000 ft², 6-story, boutique hotel features a variety of room types, 2 restaurants, 2 floors of below-grade parking. The hotel, located at 1717 N. Wilcox Avenue in Hollywood, CA, has 132 rooms and is designed with a blend of vintage and modern styles, inspired by the golden age of whisky and rock 'n' roll. Adolfo Suaya curates the hotel and also owns other establishments like Gaucho Grill, Dolce, The Lodge, Osaka, and Phoenix L.A. on 3rd Street.

KEY PROJECT DATA	
60,000	8
Square Feet	Days to Erect Steel

STAKEHOLDERS	
Owner	Whisky Hotel Investors
Architect	CK Architects
Engineer	Cefali & Associates
Contractor	KCS West
Steel Fabricator	ConXtech Manufacturing
Steel Erector	ConXtech Construction
ConXtech Scope	Structural Steel, Exit Stairs (3), Roof Screen



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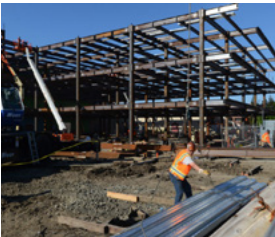


# Additional Project Experience



Fairfield, CA | OSHPD Hospital

This 78,130 ft2 hospital expansion is an OSHPD-licensed critical care facility in Northern California designed using the ConXL System. The scope includes a renovation of 9,000 ft2 of the existing Emergency Department, as well as a new 4,500 ft2 freestanding lobby. Diagnostic facilities, central sterile processing facilities, a kitchen and cafeteria, nursing units and surgical and imaging services are also included in the expansion.

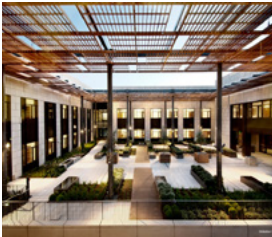


Owner	NorthBay Healthcare
Contractor	Constructiv Construction
Engineer	Thornton Thomasetti
Architect	Ratcliff Architects
Type	ConXL 400



Stanford, CA | Education

In the footprint once occupied by Kresge Auditorium, the new William H. Neukom academic building provides 65,000 sf of clinic, seminar, meeting and office space. It is efficient, smart, flexible, welcoming and value-engineered to reduce overall environmental impact. The structure has been built to satisfy the equivalent of a LEED® Gold Certification by meeting key sustainability requirements in the areas of site planning, water management, energy use, materials, resources, waste, indoor environmental quality, innovation and design.

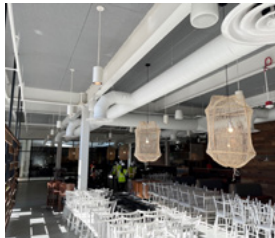
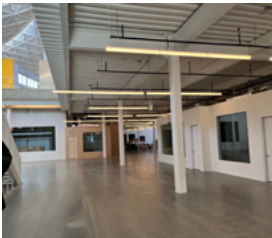


Owner	Stanford University
Contractor	Dome Construction
Engineer	Degenkolb Engineers
Architect	Enread Architects
Type	ConXL400



Mountain View, CA | Commercial

1.2 million square feet complex consisting of office space and short-term employee accommodation units on 42 acres in Mountain View at the NASA Ames Research Center. Designed with a sweeping canopy roof, the sprawling tent-like roof encloses several discrete structures which help to regulate the internal climate. The multi-tiered canopy system captures water for reuse and holds solar panels which create roughly four megawatts of power. This project was selected as the “Silicon Valley Business Journal’s Green Project Winner”.



Owner	Confidential Silicon Valley Tech Owner
Contractor	Whiting-Turner
Engineer	Thornton Tomasetti
Architect	BIG + Heatherwick Studio
Type	ConXL300



# ConXtech Leadership



**Adam Kurtenbach**

Vice President of Business Development

Adam Kurtenbach has been in the modular construction industry for over 20 years. He joins ConXtech from KATERRA, where he was most recently the Director of Business Development for the PNW. In this role, Adam was responsible for oversight of almost \$500 million in project sales. Previous to his stint at Katerra, Adam ran Business Development for Urban Edge Builders (UEB) where he helped establish their Seattle office and was involved in bringing the first high-rise to the University of Washington district in over 30 years; The M. Adam is a firm believer in the power of innovative, modular, sustainable building practices and their ability to change the built environment for the better. A long-time hockey and lacrosse coach and player, Adam believes in the parallels between these sports and the construction industry; namely, grind to succeed, be accountable every day, and team before individual.



**Josh DeLehman**

Senior Director, Business Development

Mr. DeLehman joins ConXtech with 15 years of experience in engineering and construction for the energy, mining, and infrastructure industries. His roles have included senior positions in both Supply Chain Management and Business Development, with an emphasis on construction support services and manufacturing. A common thread in Mr. DeLehman's career has been risk mitigation through shifting work from the job site into controlled shop environments where certainty of cost, quality, schedule and safety are more readily achievable. This focus is expected to serve Mr. DeLehman well as he works to grow ConXtech's core business. Mr. DeLehman holds a Bachelor's of Science in Business Administration from the University of North Carolina at Chapel Hill's Kenan-Flagler Business School.



**Jeremy Michels**

Key Account Manager

Jeremy has 26 years in the steel industry with 16 years in the structural and miscellaneous steel space. Having roles as a Senior Business Development Manager at Construction Specialties Platform Solutions and President of Platform Manufacturing Group, Jeremy has a wide range of skills he brings to each client. The last 12 years Jeremy has had a focus on modular and prefabrication and implementation in the construction industry. Jeremy believes in leading from the front and providing solution-oriented planning for his customers. His years of experience help inform clients on best practices that save time and money. He has experience in many construction markets to include, Multi Family, high rise residential, schools, manufacturing facilities, industrial, commercial and data centers. Originally from Montana, he started his career as a blacksmith doing high-end forged wrought iron.



**Joseph Fatzinger**

Business Development Manager East Coast

Joseph brings a wealth of experience and a proven track record in the structural steel construction industry to ConXtech. With extensive experience in complex projects, Joe has successfully managed and worked on high-rise construction projects, as well as data centers, bridges, stadiums, government facilities, hospitals, and universities in the Northeastern United States. His expertise will be invaluable as we continue to provide innovative structural steel solutions that accelerate projects and enhance efficiency across the East Coast.



**Adam Browne S.E., P.E.**

Chief Engineering Officer

As the CSEO, Mr. Browne is responsible for ConXtech's standardized calculations and design methodologies. He also provides technical recommendations and guidance to outside engineering firms working with the ConX System.

Mr. Browne is a licensed California structural engineer with over 20 years of experience. He has a bachelor's degree in mathematics from the University of California at Santa Cruz and studied structural engineering at San Francisco State University before joining the firm BFL/OWEN in 1994. Before joining ConXtech in 2012, Mr. Browne was the EOR at FBA and Associates, responsible for the structural design on the first 2 million square feet of ConX structure. There, he was integral in establishing acceptability of the framing system with various building departments and jurisdictions.



**Stephen Boyd**

Vice President, Technology & Operations

As VP Technology, Stephen is responsible for ConXtech's core products, as well as the hardware, software, processes, and systems needed to successfully execute ConX-based projects. He is a passionate technology leader and innovator driving scalability for ConXtech's products and setting the stage for long-term growth. As one of the engineers responsible for the XL300 industrial system, Stephen has developed a deep knowledge of the ConXtech product portfolio and all of the underlying systems enabling its success. He has led cross-functional engineers to drive product improvements and scalability that have enabled successful deployment and implementation of ConXtech technology.

With a Bachelor of Science Mechanical Engineering degree from Union College, Stephen's background gives him exposure across engineering disciplines.



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# Thank you.

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